

# MUPASS – Dialogue Forum on Sustainable Public Procurement for Strategic Policy Goals

Bonn, 28 – 30 October 2019

## Presentations

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**COMMUNITIES IN ONE WORLD**

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Federal Ministry  
for Economic Cooperation  
and Development



## Day 1: Focus on Latin America

- Current status of SPP implementation  
Introduction by Dr. Maximilian Müngersdorff (DIE)
- Embedding sustainability into e-procurement - Input  
Introduction from Tim Stoffel (DIE)
- Public Procurement as a tool to support the local economy and disadvantaged groups  
Food and Agriculture Organization of the United Nations (FAO) – by Luana Joppert Swenson
- The use of different instruments to verify the compliance with sustainability criteria in public tenders by Denize Coelho Cavalcanti (Sao Paulo State / Brazil)

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## Day 2: Joint conference day without specific world region focus

- Introduction - Service Agency Communities in One World of Engagement Global by Dr. Jeanette Schade (Engagement Global)
- Market exchange to foster sustainability and transparency – Input  
Introduction by Dr. Maximilian Müngersdorff (DIE)
- Effects of SPP – Input  
“Buying Social - Good Practices implementing Socially Responsible Public Procurement from across Europe” by Philipp Tepper (ICLEI – Local Governments for Sustainability) Effects of public procurement on disadvantaged groups – The case of South Africa” by Lerato Shai (PDG Group)  
“Sustainability in value chains of information and communication technology products” by Dr. Rita Strohmaier (University of Graz)  
“Sustainability in food value chains” by Dr. Vivian Valencia (Wageningen University)

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## Day 3: Focus on Sub-Saharan Africa

- Identifying and integrating (new) sustainability considerations into state supply chains  
by Gray Maguire (Western Cape Government, South Africa) and Kwasi Larnyoh (Institute of Local Government Studies, Ghana)
- Institutional anchoring of SPP in public administrations  
by Birte Detjen (Immobilien Bremen, State of Bremen) and Girish Daya (Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ), South Africa)



# Day 1



# **Current status of SPP implementation**

Introduction by Dr. Maximilian Müngersdorff





Deutsches Institut für  
Entwicklungspolitik



German Development  
Institute

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# **What is Sustainable Public Procurement (SPP) and how to implement it?**

**- Input for the session “Current status of SPP implementation” -**

**Dr. Maximilian Müngersdorff**  
Bonn, October 2019



- Precondition: Acknowledgement that public procurement can serve strategic policy goals
- Brundtland Report (1987): economic, environmental and social sustainability
- All dimensions mirrored in the 17 SDGs of the UN's Agenda 2030
- SPP specifically mentioned as sub-target in SDG 12.7
- Definition SPP as umbrella term for all dimensions:

“Sustainable Procurement is a process whereby organisations meet their needs for goods, services, works and utilities in a way that achieves value for money on a **whole life basis** in terms of generating benefits not only to the organisation, but also to **society and the economy, whilst minimising damage to the environment.**”

(UK Sustainable Procurement Task Force 2006)

# What is SPP?



- Definition Green Public Procurement (GPP):

GPP can (...) be understood as: "...a process whereby public authorities seek to procure goods, services and works with a **reduced environmental impact throughout their life cycle** when compared to goods, services and works with the same primary function that would otherwise be procured."

(EC, 2008)



Source: [www.noao.edu](http://www.noao.edu)



Source: <https://electrek.co>

# What is SPP?



- Socially responsible public procurement (SRPP)

“SRPP aims to address the **impact on society** of the goods, services and works purchased by the public sector; thus it is e.g. about compliance with labour law, social inclusion, enhanced employment opportunities, equal opportunities, accessibility and design for all, ethical trade, human rights and decent work”

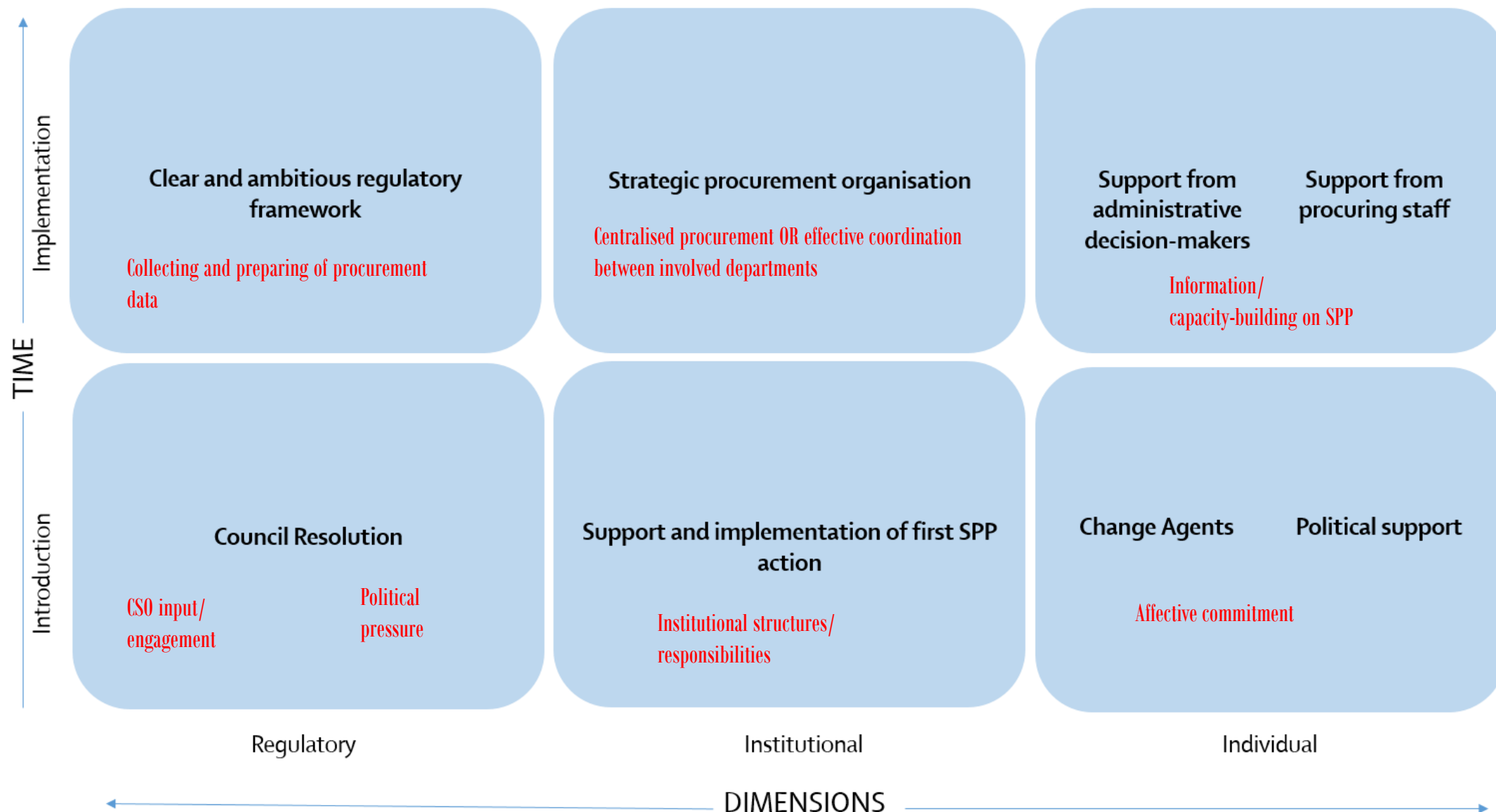


Source: <https://www.omnia.co.za/sustainability/bbbbee>



© Nick Kaiser/dpa

# How to implement SPP?



# Thank you!

The German Development Institute / Deutsches Institut für  
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# **Embedding sustainability into e-procurement - Input**

Introduction by Tim Stoffel





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Institute

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# **Input: Embedding sustainability into e-procurement**

**Tim Stoffel**

Bonn, October 2019



# What is E-Procurement?



- Electronic Procurement / Digital Procurement
  - Utilising digital tools in the procurement process
    - + Rethinking the procurement process including pre- and post-award phases (EU)
- Aspects of E-Procurement
  1. Digitalisation of the **tender process**
    - Handling the steps of the procurement process electronically, e.g. setting up of procurement platforms
  2. Digitalisation of the **supply chain**
    - Handling the execution of the tender electronically, e.g. ordering goods from a framework contract (E-Fulfillment)



## Aspects of E-Procurement

### Digitalisation of the **tender process**

- Electronic access to information (legislation, guidelines, forms)
- Electronic tools for the planning phase (procurement search, registers)
- Tendering tools and platforms
  - Communications
  - E-tendering / E-Awarding
  - E-Auctions

### Digitalisation of the **supply chain**

- Electronic tools for Contract Management
- Electronic catalogues

# Implementation of E-Procurement



- Most OECD countries make only partial use of e-procurement

## 9.7. Provision of e-procurement functionalities

	Announcing tenders	Provision of tender documents	E-submission of bids	E-reverse auctions	Notification of award	E-submission of invoices	Online catalogue
Australia	●	●	●	○	●	○	○
Austria	●◆	●◆	●◆	◆	●	●	◆
Belgium	●	●	●	●	●	◆	●
Canada	●	●	○	○	●	◆	◆
Chile	●	●	●	○	●	○	●
Denmark	●◆	◆	●◆	◆	●◆	●◆	○
Estonia	●◆	●◆	●	●	●	◆	○
Finland	●	●	●	●	●	●	◆
Germany	●◆	●◆	●◆	○	●◆	○	○
Greece	●	●	●	●	●	○	○
Hungary	●	●	○	○	●	○	○

OECD (2017) Government at a Glance

- E-Procurement in the Global South: Fast and (partially) thorough
  - Costa Rica, Mexico, South Africa ...



## Potentials

- Standardising procedures
- New data on procurement
- Direct connection with the supply chain
- Additional tools for SPP



## Potentials

- Standardising procedures
- New data on procurement
- Direct connection with the supply chain
- Additional tools for SPP

## Example

- Integration of new standards

### Potential:

Using the reform of the procurement system to comprehensively introduce sustainability aspects

### Risk:

Electronic procedures without sustainability considerations might complicate individual integration of them (pilot projects, case-by-case decisions)

→ As smaller measures are more likely to be introduced it is paramount to integrate sustainability case by case



## Potentials

- Standardising procedures
- New data on procurement
- Direct connection with the supply chain
- Additional tools for SPP

## Example

- E-Catalogue of the City of Mainz
  - Including information on sustainability aspects in product description
  - Ranking products by their sustainability aspects
  - Ensuring the integration of (more) sustainable products into the catalogue



## Potentials

- Standardising procedures
- New data on procurement
- Direct connection with the supply chain
- Additional tools for SPP

## Examples

- Enabling a better analysis of procurement
  - First step to more sustainable procurement decisions and planning
- Overview on integration of sustainability aspects
  - Following up on implementation: Making progress measurable



## Potentials

- Standardising procedures
- New data on procurement
- Direct connection with the supply chain
- Additional tools for SPP

## Examples

- Better integration of information from the supply chain
  - Enabling secure access to due diligence documentation (based on the 2017 Due Diligence Law in France) via data rooms
  - Electronic Catalogues
  - Building Information Modeling (BIM)
  - Blockchain technology?





## Potentials

- Standardising procedures
- New data on procurement
- Direct connection with the supply chain
- Additional tools for SPP

## Examples

- Life Cycle Cost Tools
  - Product-group specific Excel tool of the German Environment Agency
  - Online Life Cycle Costing and Emissions Tool by SMART SPP EU
- Sustainable Procurement Tool

Helps with assessing the sustainability-risks of products according to German state laws, developed by Engagement Global and GIZ



According to the EC digital procurement has a lot to offer:

„The use of electronic tools in public procurement offers a range of important benefits such as:

- significant savings for all parties
- simplified and shortened processes
- reductions in red-tape and administrative burdens
- increased transparency
- greater innovation
- new business opportunities by improving the access of enterprises, including small and medium-sized enterprises (SMEs) to public procurement markets.“ (EC n.d. Digital Procurement)

→ **No automatic consequences of digitalisation**

→ **The question is how we digitalise public procurement**



**What aspects have to be considered when digitalising public procurement?**

- **Not to exclude bidders (SMEs, local enterprises)**
- **Enabling public officials as well as potential bidder to use new systems**
- **Promoting transparency and data generation**
- **Inclusion of sustainability considerations**
- **...**

# Thank you!

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- Data generation for SPP
- Experiences with digital planning tools for SPP
- Experiences with SPP in digital tender platforms
- How to take along SMEs and local enterprises in e-procurement
- (Blockchain for SPP)



**PP as a tool to support the local economy and  
disadvantaged groups**  
**- Food and Agriculture Organization of the United Nations  
(FAO)**  
by Luana Joppert Swenson



Food and Agriculture Organization  
of the United Nations

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# Using Sustainable (Food) Procurement for Strategic Policy Goals

Luana F. J. Swensson  
Policy specialist for public procurement

MUPASS Dialogue Forum  
Sustainable Public Procurement for Strategic Policy Goals  
28 October 2019 /

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# Public food procurement initiatives







# Public food procurement initiatives

Potential to influence both food consumption and food production patterns

Depending on the choice on:

- **What food** to purchase (such as local, diverse, nutritious, healthy culturally adequate)
- **From whom** (e.g. local and/or smallholder farmers, small and medium food enterprises, women, youth and/or other vulnerable groups)
- **From what type of production practices** (e.g. from agricultural production that ensures environmental sustainability and biodiversity)

Delivery multiple benefits to a multiplicity of beneficiaries across the three pillars of sustainability

**Inclusive procurement:** “Deliberate way for governments to purchase goods or services from specific unfavoured or vulnerable supplier categories [*smallholder farmers and small and medium food enterprises*] in order to advance social and economic development” (Brooks et al, 2014)

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Food and Agriculture Organization  
of the United Nations



## Food Producers



24476\_0146 ©FAO/Ami Vitale



24957\_0061 ©FAO/Miguel Schincariol

## Food Consumers

## Community



# The experience of Brazil

- **Brazilian Food Purchase Programme (PAA)**

- I. support family **farming production** by promoting its **economic and social inclusion**, and fostering **income generation**, **sustainable food production**, processing and industrialization
- II. support the **consumption** and valorization of food produced by family farming;
- III. **promote access to food**, in the quantity, quality and regularity necessary for people with **food and nutritional insecurity**;
- IV. promote and enhance **biodiversity**, **organic** and **agro-ecological food production** and **encourage healthy eating habits** at local and regional level;
- V. stimulate the development of **cooperatives and associations**
- VI. strengthen local and regional **networks for food commercialization**  
(Law No. 10.696/2003, Law No. 12.512/2011, Decree No. 7775/2012).



- **Brazilian National School Feeding Programme (PNAE)**
    - “Support of **local and sustainable development**, fostering the purchase of **diversified** and **locally produced** food from **family farming** producers” (Law No. 11.947/2009)
    - At least 30% of federal budget must be used for direct purchase from family farming producers
  - PAA and PNAE: **Priority** (among family farming producers) to:
    - **vulnerable and marginalized populations** (including land reform settlers, members of traditional communities, beneficiaries of social programme and **women**)
    - **Organic and agro-ecological products** (+ price premium)
    - **Local** products
-





Food and Agriculture Organization  
of the United Nations

# Building on the Brazilian experience: The work of FAO



Food and Agriculture Organization  
of the United Nations

English Português Español

Program of Brazil-FAO  
International Cooperation



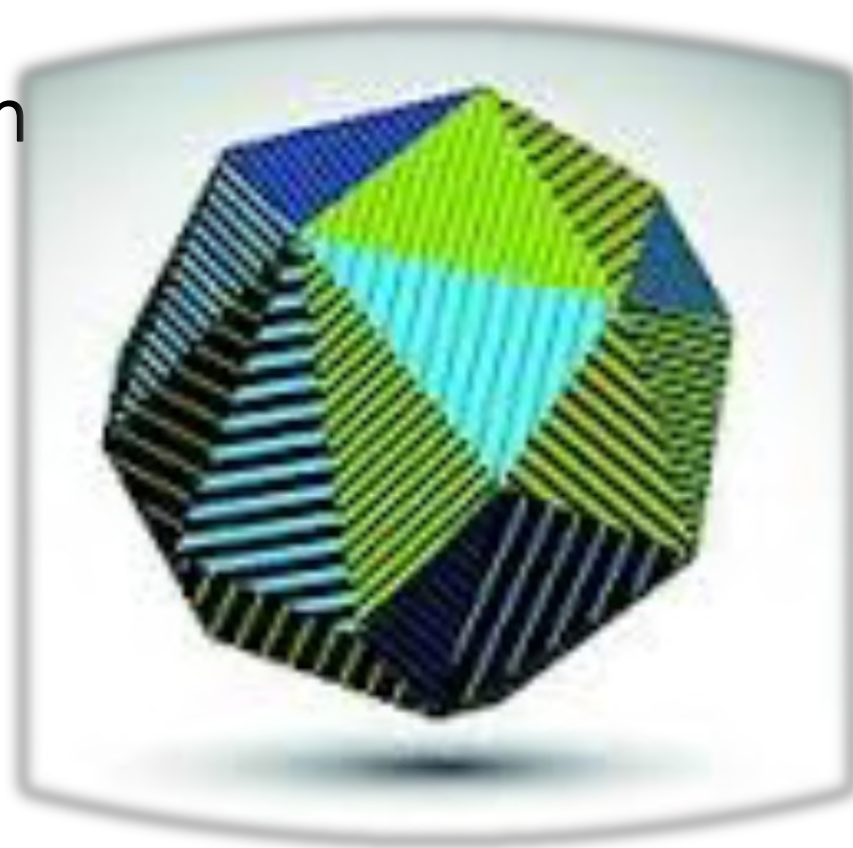
Sustainable schools

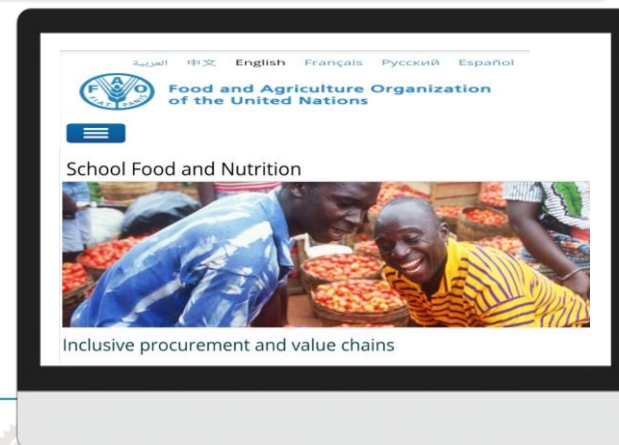
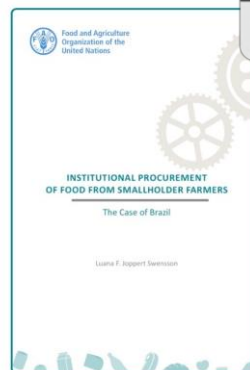
Healthy and adequate school feeding, with products  
from family farming

GCP/GLO/775/ITA  
“Policy Support on Public Food Procurement for  
Government-led Home Grown School Food initiatives”

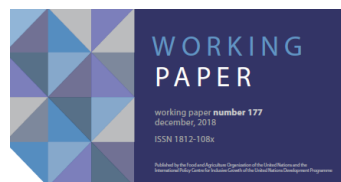
# Key points for SFPP policies

1. Multisector coordination/collaboration
2. Alignments in policy and legal frameworks
3. Impact evaluation





Fao.org/school-food/en/



Aligning policy and legal frameworks for  
supporting smallholder farming through  
public food procurement: the case of  
home-grown school feeding programmes

Luana F. J. Seneff,  
Food and Agriculture Organization of the United Nations (FAO)



STRENGTHENING  
SECTOR POLICIES FOR  
BETTER FOOD SECURITY  
AND NUTRITION RESULTS

Public food  
procurement

POLICY GUIDANCE NOTE | 11



REVOLUTIONNANT L'ÉDUCATION NUTRITIONNELLE ET L'ÉDUCATION ALIMENTAIRE DES ENFANTS EN ÉCOLE À TRAVERS LE PROGRAMME D'ALIMENTATION SCOLAIRE

HARMONISATION DES RÈGLES ET DES PRATIQUES DE  
PASSATION DES MARCHES PUBLICS POUR LA MISE EN  
ŒUVRE D'INITIATIVES D'ALIMENTATION SCOLAIRE  
LIÉE À LA PRODUCTION LOCALE:  
Le cas du Sénégal

Luana F. J. Seneff



REVOLUTIONNANT L'ÉDUCATION NUTRITIONNELLE ET L'ÉDUCATION ALIMENTAIRE DES ENFANTS EN ÉCOLE À TRAVERS LE PROGRAMME D'ALIMENTATION SCOLAIRE

ALIGNING PUBLIC PROCUREMENT RULES AND  
PRACTICES TO SUPPORT THE IMPLEMENTATION OF  
HOME-GROWN SCHOOL FEEDING (HGSF) INITIATIVES:  
The case of Ethiopia

Luana F. J. Seneff

Food and Agriculture Organization of the United Nations, 2016



# Thank you

Contact us

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FAO Nutrition and Food Systems  
Division (ESN)





# **The use of different instruments to verify the compliance with sustainability criteria in public tenders**

by Denize Coelho Cavalcanti



**Secretariat for Infrastructure and  
Environment**

## São Paulo State SPP Program

### Sustainability criteria and verification in public procurement



Bonn, October 28 th, 2019



2003 - Accession to  
the Marrakesh Task  
Force (Rio +10)

2005 – Act 50.170  
Socio-eco Label

2008 – Act 53.336  
SPP State Program

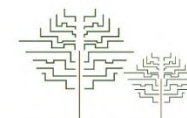


# HOW IT WORKS

SECRETARIAT FOR  
INFRASTRUCTURE  
AND ENVIRONMENT  
Sustainability Criteria

SOCIO-ECO CATALOG (PRODUCTS AND  
SERVICES)

TREASURY AND  
PLANNING  
SECRETARIAT  
Procurement e-  
system management



- **Act 50.170/2005 – Socio-Eco Label criteria**
  - Promotion of social policies
  - Enhancement of transparency
  - Savings in water and energy consumption
  - Reduction of waste generation
  - Rational use of raw materials
  - Reduction of pollutant emissions
  - Less aggressive technologies to the environment
  - Use of low toxicity products
  - Technologies with reduction of GHG emissions

Yes, a little subjective...



- So, we work with some concepts focused on technical specifications to be more objective:
  - Promotion of social policies - accessibility and social inclusion of people with disabilities, inclusion of recyclable waste pickers
  - Enhancement of transparency - labeling, safety data sheets
  - Savings in water and energy consumption - technical standards and energy efficiency programs
  - Reduction of waste generation - recyclable materials and/or recycled components and reverse waste logistics clauses



- A few more examples:
  - Rational use of raw materials - use renewable and natural raw materials
  - Reduction of pollutant emissions - chemical safety requirements
  - Less aggressive technologies to the environment – ecolabel systems (FSC and CERFLOR about sustainable forest management)
  - Use of low toxicity products - national technical standards and international directives (eg. RoHS European Directive)
  - Technologies with reduction of GHG emissions - Brazilian Vehicle Labeling Program





- Conformity assessment mechanisms:
  - Mandatory
    - Established by the National Institute of Metrology and Quality Regulations (INMETRO)
  - Voluntary
    - Established by the National Institute of Metrology and Quality Regulations (INMETRO)
    - International regulations (eg. FSC)
- Mandatory certifications are always mentioned at technical specifications (eg. PBE/INMETRO and ABNT NBRs)
- Voluntary mechanisms sometimes are mentioned at specifications and sometimes are used **just to verify compliance with the criteria** (eg. FSC/CERFLOR x ABNT Ecolabel)



# TYPES OF VSS CONSIDERED



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- Type I
  - Verified by a third part (ABNT NBR ISO 14024) - Ecolabels
  
- Type II
  - Self declarations (ABNT NBR ISO 14021)




# HOW DOES IT WORKS?

← → ↻ 🔒 bec.sp.gov.br/BECSP/Home/Home.aspx ☆ ○ 🌐




Bolsa Eletrônica de Compras/SP  
"De olho nas Compras Públicas"


Uma nova forma de pesquisar preços




Caufesp




Minutas de Editais




e-Sanções




CatSer




CatMat




CadTerc

**Acessos**


- Pregão Eletrônico
- Convite Eletrônico ▶
- Dispensa de Licitação
- Caufesp ▶
- Catálogo ▶
- Catálogo Socioambiental** ▶
- Legislação
- Consulta UC
- Normas & Padrões
- Manuais
- Tire suas dúvidas ▶

**Comunicados Oficiais**


15/10/2019	MUNICÍPIOS PAULISTAS E OUTROS ENTES PÚBLICOS PODEM UTILIZAR O SISTEMA BEC PARA LICITAR
08/10/2019	EXPEDIENTE DIA 28 DE OUTUBRO DE 2019
27/06/2019	OFERTA DE COMPRA DE AGRUPAMENTO
	NO CAUFESP É GRATUITO
	CONSULTA DE GRUPOS
	POSTA - PREGÃO ELETRÔNICO

**Login**

Negociações Eletrônicas
Unidade Compradora
Gestor BEC
Gestor Caufesp
Gestor Materiais e Serviços

**Em Negociação**

Pregão Materiais	Pregão Serviços	Registro de Preço Materiais	Registro de Preço Serviços	Pregão Suspenso	Dispensa Licitação Materiais
21543	1973	9434	444	2868	289

**Certidões**

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# HOW DOES IT WORKS?

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## Governo do Estado de São Paulo

Responsabilidade Socioambiental




1 2 3 4

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# HOW DOES IT WORKS?



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Separador de Garrafas, Porta Ovos; Medidas: 1860 x 735 x 797 Mm (axlpx); 60 Hz; Consumo: 55 Kwh/mes; Voltagem: 127 V; Peso Aproximado: 76 Kg; Pannel Blue Touch, Gavetao de Frutas e Legumes, Drink Express, Turbo Freezer, Ice Twister; Garantia Minima de 12 Meses; Fabricado de Acordo Com Legislacao Vigente; Com Selo Procel , Eficiencia Energetica Letra A;

**5463688 - Refrigerador Domestico, Vertical, 1 Porta, Branco, 110v**  

Grupo: 41 >> Classe: 4110 >> Material: 161594



**Especificação Técnica:** Refrigerador Domestico; Vertical, 1 Porta, Frost Free, Sistema de Porta Reversivel; Capacidade Liquida Minima: 342 Litros, Sendo 295litros do Refrigerador e 47 Litros do Freezer; Na Cor Branca; Com 03 Prateleiras e Gavetas; 110v; Garantia Minima 12 Meses; Com Selo Procel Letra "a";

**5428599 - Refrigerador Domestico, 76 Litros, Preto, 110v**  

Grupo: 41 >> Classe: 4110 >> Material: 161594

**Selo Socioambiental - Critérios Considerados:** Economia No Consumo de Energia;

**Especificação Técnica:** Refrigerador Domestico; Frigobar; Com Capacidade Minima 76 Litros; Na Cor Preta; Com Prateleiras, Gaveta Multiuso, Porta-garrafas e Porta-latas; Medindo Aproximadamente (807 x 482 x 519)mm = (axlpx); Com Controle de Temperatura; 110 V; Peso Aproximado 30 Kg; Com Forma de Gelo, Separador de Garrafas, Termostato; Garantia Minima 12 Meses; Conforme Normas Vigentes; **Com Selo Procel Letra "a"**;

**5410703 - Refrigerador Domestico, Vertical, Duplex, 220v, Branco**  

Grupo: 41 >> Classe: 4110 >> Material: 161594




**Especificação Técnica:** Refrigerador Domestico; Vertical, Duplex, Sistema Frost-free; Capacidade Total Minima de 400 l e Máxima de 450 L, Freezer Com Capacidade Minima de 75 Litros; Na Cor Branca; Prateleira/gaveta Plástica No Freezer, Prateleirasem Vidro Temperado/acrílico, Gavetas Plásticas; 220v; Prateleiras de Portas e Cestos, Termostato Ajustável, Compressor Hermético, Sapatas Niveladoras; Garantia Minima 12 Meses; Conforme Nbr/abnt Vigentes;



# HOW DOES IT WORKS?

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**Legenda:**

 Item com Selo Socioambiental  Item BEC  Item com Negociação

Sua Pesquisa Retornou: 19 Registro(s)

Ordenar Resultado Por:

**Grupo**


75 - Artigos e Utensílios de Escritórios, Didáticos e Psicológicos(19)

**Classe**

7520 - Materiais e Suprimentos Uso Didático, Pedagógico, Psicológico, Papelaria, Pinceis e Acessórios para Pintura Manual(19)

**Material**


127817 - Papel Sulfite de Papelaria(19)

**5448816 - Papel Sulfite de Papelaria, formato A2, 75g, branco**  **BEC**

Grupo: 75 >> Classe: 7520 >> Material: 127817

**Selo Socioambiental - Critérios Considerados:** Fomento a Políticas Sociais, Minimização da Geração de Resíduos, Racionalização do Uso de Materiais, Rimas, Utilização de Produtos de Baixa Toxicidade, Economia no Consumo de Energia.


**Especificação Técnica:** Papel Sulfite de Papelaria; Gramatura 75g/m²; Formato A2; Medindo (594 x 420) mm; Alvéola Mínima de 90%, Conforme Norma Iso; Opacidade Mínima de 87%; Umidade Entre 3,5% (+/-1,0), Conforme Norma Tappi; Corte Rotativo, Ph Alcalino Cor Branco; Embalagem Revestida Em Bopp; Produto Com Certificação Ambiental Fsc Ou Cerflor, Com Selo e Código de Licença Impressos Na Embalagem;

**5373468 - Papel Sulfite de Papelaria 150 G/m², A3, (297x420)mm, branco**  **BEC**

Grupo: 75 >> Classe: 7520 >> Material: 127817

**Selo Socioambiental - Critérios Considerados:** Fomento a Políticas Sociais, Minimização da Geração de Resíduos, Racionalização do Uso de Materiais, Rimas, Utilização de Produtos de Baixa Toxicidade, Economia no Consumo de Energia.

**Especificação Técnica:** Papel Sulfite de Papelaria; Gramatura 150 G/m²; Formato A3; Medindo (297x420)mm; Alvéola Mínima de 90%, Conforme Norma Iso para Papel Branco; Opacidade Mínima de 86% a 92%; Umidade Entre 3,5% (+/-1,0), conforme Norma Tappi; Corte Rotativo, Ph Alcalino Cor Branca; Embalagem Revestida Em Bopp, Com Nome do Fabricante Impresso; Produto Com Certificação Ambiental Fsc Ou Cerflor, Com Selo e Código de Licença Impressos Na Embalagem;

**5373450 - Papel Sulfite de Papelaria 180g/m², A3, (297x420)mm, branco**  **BEC**


Grupo: 75 >> Classe: 7520 >> Material: 127817

**Selo Socioambiental - Critérios Considerados:** Fomento a Políticas Sociais, Minimização da Geração de Resíduos, Racionalização do Uso de Materiais, Rimas, Utilização de Produtos de




# HOW DOES IT WORKS?

← → ↻ ⓘ Não seguro | procelfinfo.com.br/main.asp?View={B70B5A3C-19EF-499D-B7BC-D6FF3BABE5FA}




**PROCEL INFO**  
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Equipamentos	Categorias	Crítérios Específicos
<b>Eletrodomésticos</b>		
Congeladores	Congeladores	port. -
Refrigeradores	Refrigeradores	port. -
Lavadoras	Semiautomáticas Automáticas	port.ing.
Televisores	Televisores	port. -
Ventiladores	Mesa Teto	port.ing.
Condicionadores de ar	Split Janela	port.ing.
-		
Micro-ondas	Micro-ondas	port.ing.
<b>Iluminação</b>		
Lâmpadas Fluor. Compactas	Lâmp. Fluor. Compactas 127V/220V	port.ing.
Lâmpadas a Vapor de Sódio	Lâmpadas a Vapor de Sódio	port. -
Lâmpadas LED	Lâmpadas LED	port.ing.
Reatores	Eletromagnéticos - Lâmpadas V. S.	port.
	Eletrônicos - Lâmpadas Tubulares	port.
Luminárias LED	Luminária LED p/ Iluminação Pública	port.ing.
<b>Bombas e Motores</b>		
Bombas e Motobombas	Bombas e Motobombas	port. -
Motores Elétricos	Motores Elétricos	port.ing.
<b>Solares</b>		
Sistema de Aquecimento Solar	Coletores Solares	port. -
	Reservatórios Térmicos	port. -
Sistema Fotovoltaico	Módulos Fotovoltaicos	port. -




PROCEL  
selo de eficiência energética

Todos os produtos contemplados com o Selo Procel deverão atender às especificações contidas no regulamento e manual disponíveis abaixo:

[Regulamento do Selo Procel](#)


[Português](#) [Inglês](#)

[Manual de Identidade Visual](#)



Manual de Identidade Visual

[Laboratórios de Ensaio](#)





**SÃO PAULO**  
GOVERNO DO ESTADO

Secretaria de  
Infraestrutura e Meio Ambiente



### Conformidade

Pirata:  
tô fora!

Relatório de Análise em Sacos para  
Acondicionamento de Lixo Residencial PDF

Relatório de Análise de Consumo de Energia de Ferro Elétrico de Passar Roupa e Vaporizador PDF

► Consultas Públicas em andamento

- [Articulação Externa e Desenvolvimento de Projetos Especiais](#)
- Desenvolvimento, Implementação e Aperfeiçoamento de programas de Avaliação da Conformidade
- Acompanhamento no mercado
- [Promoção da Atividade de Avaliação da Conformidade](#)
- Agenda Regulatória do INMETRO

- Produtos Analisados



Adopt **SPPEL** (Sustainable Public Procurement and Ecolabelling Project) methodology, from UNEP – 10YFP, and improve the use of national and international ecolabel systems in public procurement:

- National
  - ABNT Ecolabel (GEN)
  - Ecocert
  
- International
  - EPEAT
  - Fair Trade
  - Rainforest Alliance



- Ecolabel systems should be adopted as a “map”, as a reference for technical specifications, but should not be required exclusively and/or eliminatory in public procurement
- Law enforcement agencies understand that they should only be used to verify compliance with sustainability criteria by suppliers and manufacturers



## **Denize Cavalcanti**

Technical Coordination – São Paulo SPP Program  
Secretariat for Infrastructure and Environment

<https://www.infraestruturameioambiente.sp.gov.br/cpla/consumo-sustentavel/sustainable-public-procurement/>

[dcavalcanti@sp.gov.br](mailto:dcavalcanti@sp.gov.br)





## Day 2



# **Introduction - Service Agency Communities in One World of Engagement Global**

by Dr. Jeanette Schade



# **SKEW - Service Agency Communities in One World**

Dr. Jeanette Schade, Project Manager Fair Trade, Fair  
Procurement

**MUPASS - Municipalities Promoting and Shaping Sustainable  
Value Creation – DIE/GDI Project**

Dialogue and Transfer Forum on Public Procurement -  
Municipalities as Agents of Change,  
Bonn, 29. October 2019

Im Auftrag des



Bundesministerium für  
wirtschaftliche Zusammenarbeit  
und Entwicklung



**Niedersachsen**



## Engagement Global – Service for Development Initiatives



On behalf of the  
Federal Ministry for  
Economical  
Cooperation and  
Development (BMZ)



## The Service Agency Communities in One World

### Mandate:

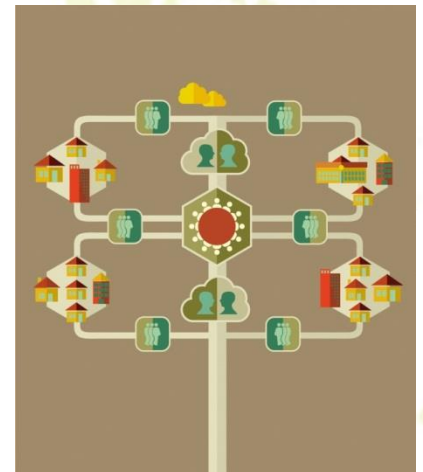
Since 2001 the Service Agency has been operating on behalf of Germany's Development Ministry, the BMZ, as its competence centre for municipal development cooperation.

### Goals:

To strengthen practical engagement for development by municipalities (policymakers and administrators) and local communities (civil society)

### Forward-looking themes:

- Developing partnerships with municipalities in countries of the South and in emerging economies
- Migration and development at the local level
- **Fair procurement as a municipal contribution to fair trade**
- Global sustainable municipality

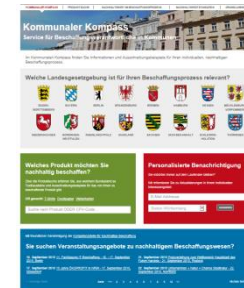






## Our Activities on Fair Trade and Fair Public Procurement

- Awarding municipalities for their fair trade performance  
→ Capital City of Fair Trade Award
- Fair Public Procurement Network
- Sustainability Compass (together with GIZ)
- Legal advice on sustainable procurement
- Lending out of product samples (e.g. protective clothing)
- Developing and funding projects with/of municipalities and civil society actors
- Publications, studies, conferences
- Funding of coordinators for municipal development policy with a procurement focus



DEUTSCHLAND  
FAIRGLEICH  
FÜR DIE FAIRE KOMMUNALE BESCHAFFUNG



# BE PERSISTENT!

Thank you for your attention!

Michael Marwede

Head of the Fair Trade and Migration Division

Email: [michael.marwede@engagement-global.de](mailto:michael.marwede@engagement-global.de)



# **Market exchange to foster sustainability and transparency – Input**

Introduction from Dr. Maximilian Müngersdorff



Deutsches Institut für  
Entwicklungspolitik



German Development  
Institute

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## **Input for the session “Market exchange to foster sustainability and transparency”**

**Dr. Maximilian Müngersdorff**  
Bonn, October 29, 2019



- Market exchange can be beneficial for both procurers and market actors
    - procurer learns about what the market already offers or could offer + what criteria s/he can include into the tender documents
    - the market actor learns what the procurer actually wants and whether participating in a tender is attractive or not
- Especially when it is about new or special criteria in tenders, an exchange with the market can be extremely beneficial for both sides



# Example City of Bonn



- Goal: purchase of ethically produced working clothes
- § 28 of the German Award Rules:
  - Equal participation
  - Transparent handling of results
- Broad participation (besides procurers and firms, e.g. also civil society and representatives from other municipalities)
- Dialogue focused on technical product specifications



Foto: Barbara Frommann

# Example City of Copenhagen



- Years of intensive market dialogues with food producers around Copenhagen
- Goal: increasing the level of organic food items in public canteens
- Today most farms around the city shifted to organic production + the share of organic food items in public canteens is at over 90%
- No extra costs for products but for knowledge, education, market exchange





- Market exchange and especially bidder dialogues are recourse intensive and thus, rather the exception than the rule
- BUT: our interviews showed that there is the clear wish to intensify such dialogues, especially when it comes to SPP
- Insight from last year's dialogue fora: practitioners from the Global South are particularly skeptical
- => What could be types or conditions of market exchanges that ensure both a high level of sustainability and transparency without opening the backdoor for corruption?





# Thank you!

The German Development Institute / Deutsches Institut für  
Entwicklungspolitik (DIE)

Dr. Maximilian Müngersdorff

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D-53113 Bonn

Telefon: +49 (0)228-949 27-271

[maximilian.muengersdorff@die-gdi.de](mailto:maximilian.muengersdorff@die-gdi.de)

[www.die-gdi.de](http://www.die-gdi.de)





**Effects of SPP – Input**  
**“Buying Social - Good Practices implementing**  
**Socially Responsible Public Procurement from**  
**across Europe”**  
by Philipp Tepper



I.C.L.E.I

Local  
Governments  
for Sustainability

SUSTAINABLE  
ECONOMY  
& PUBLIC  
PROCUREMENT

Connect • Innovate • Accelerate

# Buying Social - Good Practices implementing Socially Responsible Public Procurement from across the world

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**Philipp Tepper**

Coordinator, Sustainable Economy and Procurement  
MUPASS Dialogue Forum 2019, Bonn

# ABOUT

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ICLEI - Local Governments for Sustainability is a global network of more than **1,750 local and regional governments** committed to **sustainable urban development**.

Active in 100+ countries, we influence sustainability policy and drive local action for low emission, nature-based, equitable, resilient and circular development.

Our Members and team of experts work together through peer exchange, partnerships and capacity building to create systemic change for urban sustainability.

**1750+** LOCAL  
AND REGIONAL  
GOVERNMENTS

**22** OFFICES  
WORLDWIDE

**ACTIVE IN**  
**100+** COUNTRIES

IMPACTING MORE THAN  
**25% OF THE**  
GLOBAL URBAN POPULATION

AND MORE THAN  
**20% OF THE**  
GLOBAL POPULATION

**5** INTERCONNECTED  
DEVELOPMENT  
PATHWAYS



# ICLEI AROUND THE WORLD

Serving our network from 22 offices around the world



# ABOUT PROCUREMENT & ECONOMY

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Since 1996 ICLEI has been advocating for, promoting and demonstrating the value of sustainable, innovation, circular and strategic procurement.

ICLEI provides professional information, advice, networking opportunities, training and tools to public authorities wanting to implement better, more cost-effective procurement practices.

ICLEI has a strong voice on the European and international stage.

- We are a member of the European Commission's Green Public Procurement Advisory Group,
- lead or co-lead a number of international initiatives supporting the uptake of sustainable procurement,
- and work actively on the ground with public authorities to implement better procurement.



Every purchasing decision  
we make has an impact ...

... on the environment,  
economy and society.



# SRPP: a definition

---

## Socially responsible public procurement (SRPP): a definition

SRPP aims to address the impact on society of the goods, services and works purchased by the public sector.

- *Compliance with labour law*
- *Social inclusion*
- *Enhanced employment opportunities*
- *Equal opportunities*
- *Accessibility and design for all*
- *Ethical trade, human rights and decent work*



# KEY INITIATIVES for implementing SRPP



Initiated and co-ordinated by ICLEI, Procura+ is a network of European public authorities and regions that connect, exchange and act on sustainable and innovation procurement.

16

YEARS



16

COUNTRIES



42

PARTICIPANTS



63m

POPULATION



[www.procuraplus.org](http://www.procuraplus.org)

# A SRPP story from the Procura+ Network

## TRANSPORT FOR LONDON

### *Working with suppliers to achieve social opportunities*

Since 2009, TfL has worked in partnership with suppliers to provide opportunities to people from a range of backgrounds, while also ensuring the deliverability of its future business plan. This approach has been reinforced by the Greater London Authority's Responsible Procurement Policy (2017). By inserting Statagic Labour Needs and Training (SLNT) into contracts, and working with other third sector organisations, TfL has successfully increased the routes into supply chain employment, helping to create 5,400 supply chain apprenticeship starts and over 5,000 workless job starts.



[www.procuraplus.org](http://www.procuraplus.org)

**Target:** Support suppliers to address skills shortages and underrepresentation in the transport and infrastructure sector



**PROCURA+**  
European Sustainable  
Procurement Network

# Make ICT Fair

## Socially Responsible Public Procurement of ICT

Public authorities have the power to use procurement to create better working conditions and protect the rights of workers and communities by purchasing products that have been procured in a socially responsible manner.

The Procura+ Interest Group on Socially Responsible Public Procurement (SRPP) aims

- to support public authorities in procuring information and communication technology (ICT) hardware products and
- to foster the exchange on procurement activities as part of the Make ICT Fair Project.

With the expertise of [Electronics Watch](#), [Procura+ Network](#) and [ICLEI Europe](#), procurement guidance including criteria and verification schemes are being developed that consider social responsibility throughout the whole supply-chain of ICT products. These are applied by five pilot authorities: [Greater London Authority](#) (GLA), [Region Stockholm](#), [Barcelona City Council](#), Advanced Procurement for Universities and Colleges Scotland ([APUC](#)), and [Gemeente Haarlem](#).

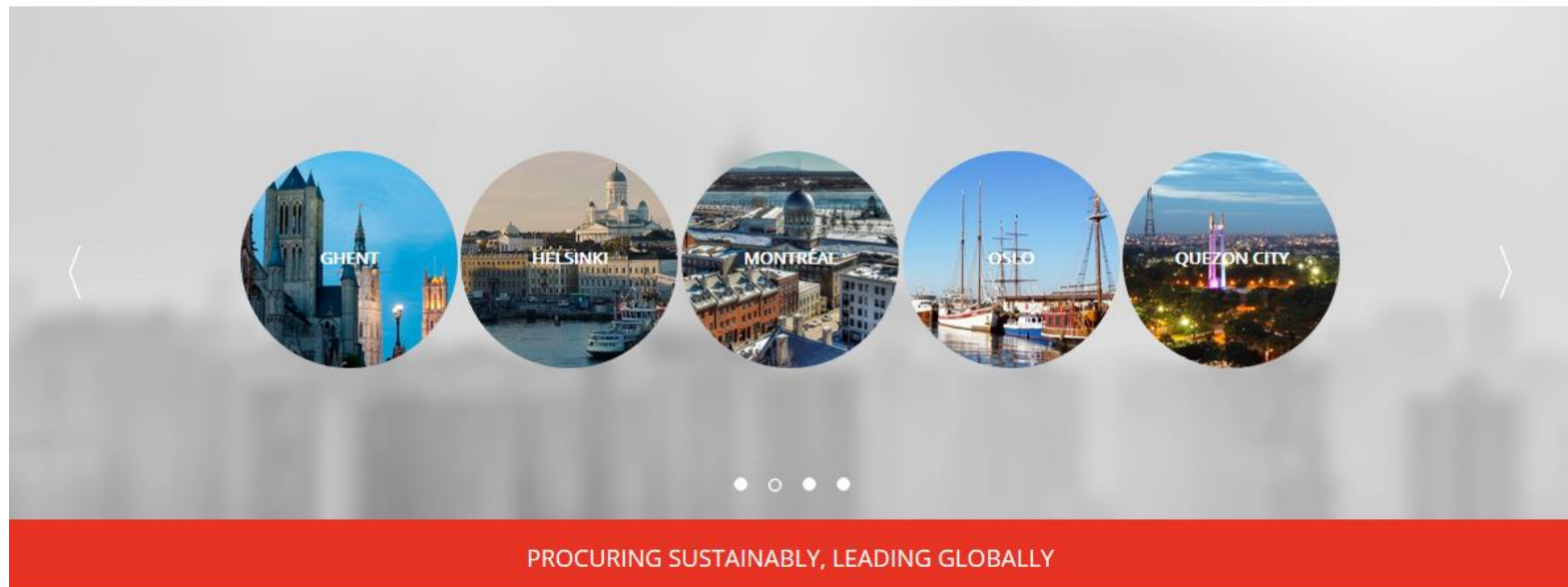


This project has received funding from the European Union's EuropeAid programme under grant agreement CSO-LA12017/388-226. The sole responsibility for any error or omissions lies with the editor. The content does not necessarily reflect the opinion of the European Commission. The European Commission is also not responsible for any use that may be made of the information contained herein.

<http://www.procuraplus.org/interest-groups/Socially-Responsible-Public-Procurement>



**PROCURA+**  
European Sustainable  
Procurement Network



GLCN Cities are leading by example globally in sustainable procurement implementation.  
The cities have established clear and measurable targets and are working on strategies to deliver on them.

[www.glcn-on-sp.org](http://www.glcn-on-sp.org)

”

**As leading cities, we act as ambassadors of sustainable and innovation procurement to lead to a resource efficient, low carbon and socially responsible society worldwide.**

**[www.glcn-on-sp.org](http://www.glcn-on-sp.org)**



# OSLO - NORWAY

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“BY BECOMING A LEAD CITY, OSLO WANTS TO MOBILIZE CITIES ACROSS THE GLOBE TO USE PROCUREMENT AS A STRATEGIC TOOL TO ACCELERATE THE TRANSITION TO MORE SUSTAINABLE PRODUCTION AND CONSUMPTION.”  
GOVERNING MAYOR OF OSLO RAYMOND JOHANSEN

## Challenge for SRPP –

8 ILO Conventions and 10 principles of UN Global Compact  
compliance not monitored - beyond capacity of public authorities



# OSLO - NORWAY

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## Approach – 2013 Oslo

Compliance monitoring through a framework agreement on contract management in supply chains

~€120.000 contract value per year

Open to all Norwegian public institutions

Failure to comply can result in breach of contract



Source: Unsplash



**PROCURA+**  
European Sustainable  
Procurement Network

# OSLO - NORWAY

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## Results –

>60 public authorities joined the Agreement

Enabling smaller authorities

Collaboration leverages lower cost of supplier monitoring

# BUENOS AIRES

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“BUENOS AIRES UNDERSTANDS SUSTAINABLE PUBLIC PROCUREMENT AS A UNIQUE OPPORTUNITY TO BOLSTER INCLUSIVE AND SUSTAINABLE DEVELOPMENT, AND TO STIMULATE OVERALL DEMAND FOR SUSTAINABLE GOODS AND SERVICES. WE ARE, THUS, PROUD TO JOIN GLCN'S EFFORTS IN PROMOTING RESPONSIBLE PROCUREMENT AND CONSUMPTION, AND EAGER TO SHARE OUR OWN BEST EXPERIENCES.”  
MAYOR HORACIO RODRÍGUEZ LARRETA

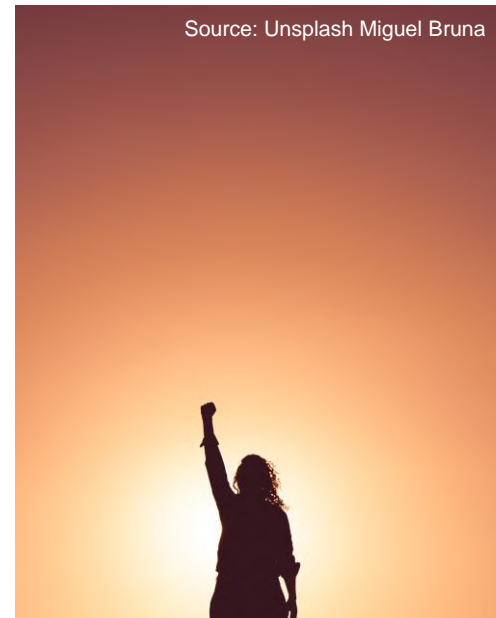
# BUENOS AIRES - ARGENTINA

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## Challenge for SRPP –

to promote economic autonomy for women through their incorporation into the public market for the purchase of goods and services

Source: Unsplash Miguel Bruna



# BUENOS AIRES - ARGENTINA

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## **Approach –**

General Directorate of Purchasing and Contracting has developed the ‘Seal Company Women Project’

Gender perspective in the procurement processes and public procurement of goods and services

## **Result –**

Procurement as a tool for Buenos Aires City Government to start implementing gender equality in economic development.

# GHENT - BELGIUM

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“ THE CITY OF GHENT FIRMLY BELIEVES IN THE PUBLIC PURCHASING POWER OF BUYING SOLUTIONS, RATHER THAN PRODUCTS. AS A CITY, WE OWE IT TO THE FUTURE TO STIMULATE THE MARKET TO (R)EVOLVE IT IN A SUSTAINABLE WAY.

”

DEPUTY MAYOR ANNELIES STORMS



**PROCURA+**  
European Sustainable  
Procurement Network

# GHENT - BELGIUM

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## Challenge for SRPP –

Lack of transparency in textile supply-chains

Market was not ready to deliver the level of environmental and social impact required



# GHENT - BELGIUM

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## Approach –

framework agreement of 1.200.000 EUR

5 lots - varying degrees of social and environmental performance

toolbox for each level of performance, listing the proof bidders had to submit

contract clauses apply to ensure due diligence

## Result –

Toolbox ‘Socially Responsible Workwear’





# Coming soon: EC DG GROW Buying Social Guide 2020

ICLEI is updating the EC DG GROW 2011 “Buying Social” guide on social considerations in public procurement, with the objective of guiding and supporting contracting authorities in the use of socially responsible considerations.

## **The guide shall offer:**

- Concrete and practical recommendations on how to carry out a public procurement procedure with a socially responsible character
- Concrete and practical recommendations on the tools which can be made available by national and local authorities in order to help contracting authorities achieve socially responsible procurement procedures and purchases
- Easy to understand explanations and clarifications of the legal concepts linked to the application of EU legal provisions to achieve socially responsible public procurement procedures



# EASME/DG GROW Call for Good Practice

## Call for good practices on Socially Responsible Public Procurement

- light regime•
- reserved contracts•
- fair trade•
- design for all•
- decent working conditions•

**Would you like to be featured?**

[procurement@iclei.org](mailto:procurement@iclei.org)



The collection of good practices takes place in the framework of the project "Collecting good practices and raising awareness on socially responsible public procurement" of EASME and DG GROW.

# CONNECT WITH US

Thank you for your attention

Philipp Tepper

Email: [philipp.tepper@iclei.org](mailto:philipp.tepper@iclei.org)

More resources:

[www.sustainable-procurement.org](http://www.sustainable-procurement.org)

Sign-up to our newsletter 'Procura+ Update'



[iclei-europe.org](http://iclei-europe.org)



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**Effects of SPP – Input**  
**“Effects of public procurement in disadvantaged groups**  
**– The case of South Africa”**  
by Lerato Shai





Lerato Shai

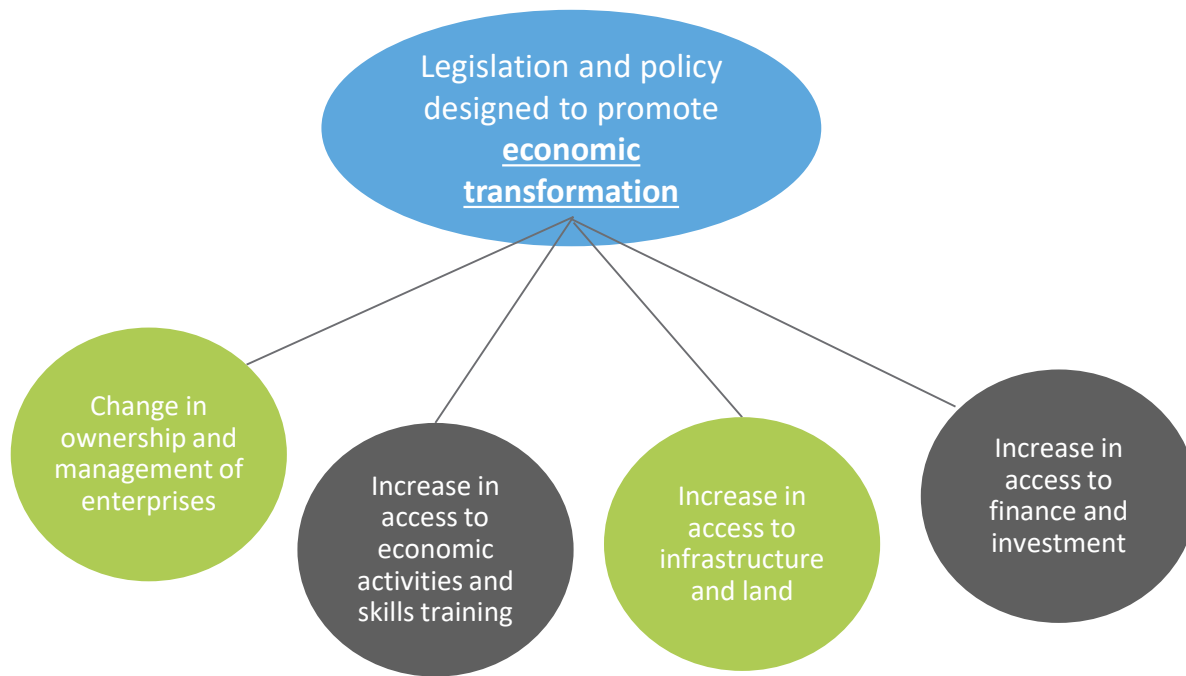
29 October 2019

# Public Procurement in the context of Broad-Based Black Economic Empowerment (BBBEE) in South Africa

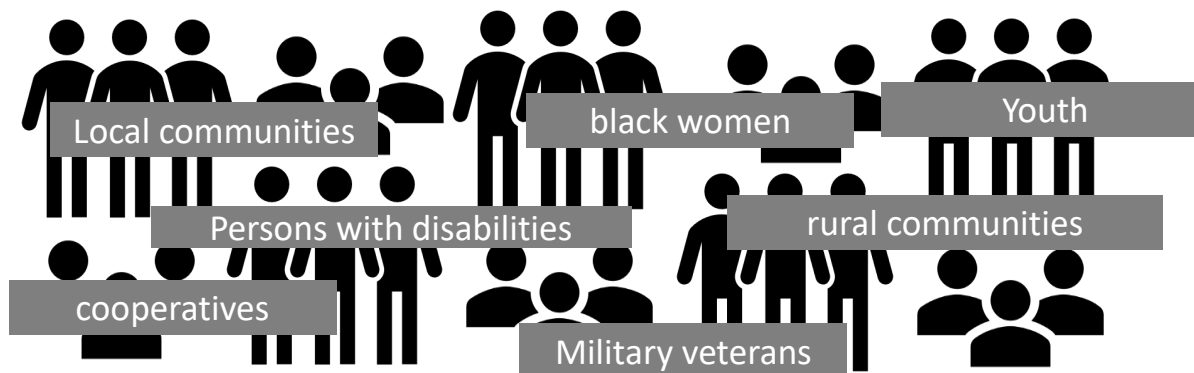
Lessons learned for Sustainable Public Procurement

Paper authors: Lerato Shai, Comfort Molefinyana and Geo Quinot

What is BBBEE?



for and by **black people**



to enable their **meaningful participation** in the economy

## How?

Introduction of incentives in the public procurement system to achieve social objectives. Contracts are awarded with preferences for firms that achieve the desired empowerment for black people  
i.e. firms that meet requirements for a set of elements:

- ownership
- management and control
- skills development
- enterprise and supplier development
- socio-economic development



An aerial photograph of a dense urban landscape, likely New York City, showing a vast number of skyscrapers and buildings. The image has a greenish tint and a slightly grainy texture. The text "How is it meant to work?" is overlaid in the center in a white, sans-serif font.

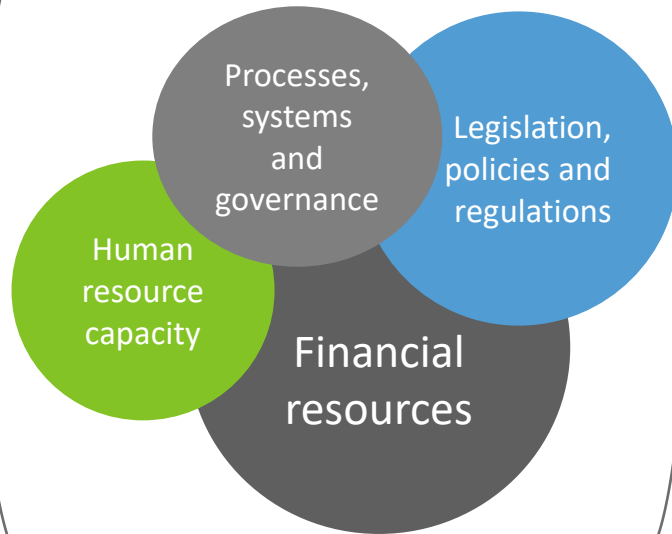
How is it meant to work?



# A high-level derived logic model for BBBEE

The state and the private sector combine several inputs

to generate a set of outputs



Firms undergo verification of activities undertaken

Verified firms participate in public procurement tenders

undertake a set of activities

which over time lead to a set of outcomes

**Public sector:** Procure goods and services with preference for black empowered firms

## Private sector:

- Transfer voting rights and economic interest to black people
- Recruit and retain black employees across all management levels
- Train black people
- Procure and support black owned enterprises and suppliers
- Assist charitable organization with predominantly black beneficiaries

Immediate

Increase in tenders awarded to black empowered firms

Intermediate

Legislation and policy designed to promote economic transformation

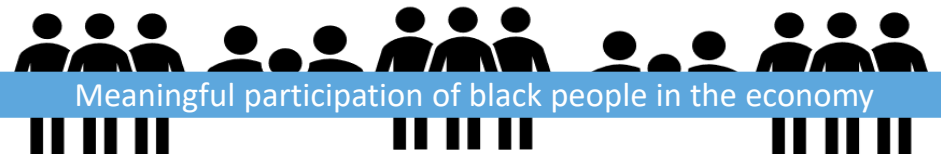
Change in ownership and management of enterprises

Increase in access to economic activities and skills training

Increase in access to infrastructure and land

Increase in access to finance and investment

and ultimately the desired impact.



For this to happen, the following key assumptions need to be true:



There is a **shared understanding** of the conceptualisation of BBEE amongst all relevant stakeholders



Implementing spheres of government's **policies and regulations are aligned and complementary**



The incentive acts as a catalyst for private sector self-regulation in **making the requisite changes to qualify**



Elements of empowerment and the activities that are measured are the **appropriate determinants of the outcomes**



Elements of empowerment are **uniformly verified**

Has it worked in practice?

“**Yes,** if it was not implemented companies would have not gone out of their way to ensure black people are employed, procure from black suppliers and so forth. They would not have done that if no one forced them to do it.

...**BUT,** the extent to which that improvement is happening, and rate at which the change is happening can be debated.”

– *Interview respondent*

“**Yes**, if it was not implemented companies...would not have done that if no one forced them to do it.”

BBBEE level	2016/17 (R billion)	% of total spent
Level 1	54	30%
Level 2	30	17%
Level 3	13	8%
Level 4	20	11%
Level 5	4	2%
Level 6	3	2%
Level 7	2	1%
Level 8	5	3%
Non contributors	2	1%
Unspecified	44	25%
Total	177	100%

Of the total spending that could be analysed from the Central Supplier Database, 47% was spent on suppliers who are Level 1 and Level 2 BBBEE compliant.

The figures from April to December 2017 show an increase in the proportion of Level 1 suppliers from 30% to 34% of the total spending.

Target group	Total spent (R billion)
Black women	19
Black youth	8
Black rural/township businesses	5
Black Military veterans	0.50
Black disabled	0.24

Also spending on suppliers that prioritise the target groups. However, data limitations and the lack of historic data to track trends, little can be said about the extent to which this will lead to the desired change.

“...**BUT**, the extent to which that improvement is happening, and rate at which the change is happening can be debated.”

## Fronting

Three forms:

- Window dressing
- Benefit diversion
- Opportunism

“The other form of resistance is also picked up on the number of increased cases of fronting” – Interview respondent

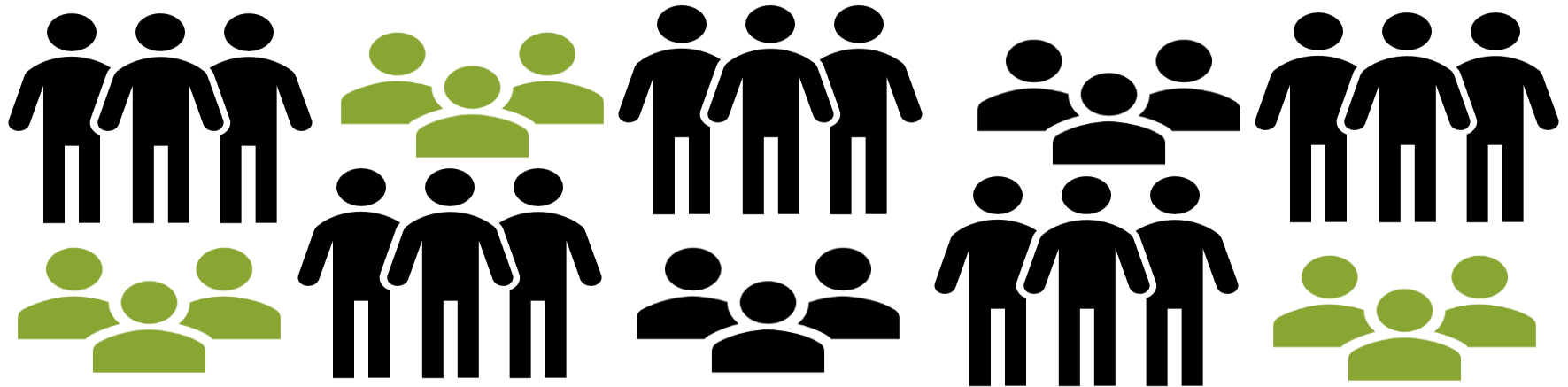
## Non-compliance

Firms that score less than the minimum points to achieve a BBBEE rating. Key reason is that this is yet another cost of doing business in South Africa  
Milovanovic (2010)

## Corruption

“act of unfairly or illegally influencing a decision-making process through the giving or receiving of a benefit (gratification) for the person making the decision or a third party connected to the decision maker”

...to enable **meaningful participation** of black people in the economy



- Critiques on BBBEE's contribution to enrichment and the elitism of a few individuals and procurement contracts largely benefiting established businesses.
- The large number of those intended to be beneficiaries of BBBEE remained excluded from participation in the economy.

For this to happen, the following key assumptions need to be true:



There is a **shared understanding** of the conceptualisation of BBEE amongst all relevant stakeholders



Implementing spheres of government's **policies and regulations are aligned and complementary**



The incentive acts as a catalyst for private sector self-regulation in **making the requisite changes to qualify**



Elements of empowerment and the activities that are measured are the **appropriate determinants of the outcomes**



Elements of empowerment are **uniformly verified**





What are the key lessons for SPP?

# Design



Political support and willingness is important



Clear conceptualisation of the intervention – develop a theory of change



Legislation and regulatory environment are key enablers

# Implementation



Clear delineation of roles amongst key stakeholders – institutional anchoring



Capacity and human resources, particularly for oversight to ensure coherence



Monitoring and evaluation framework developed upfront to track effectiveness

THANK YOU



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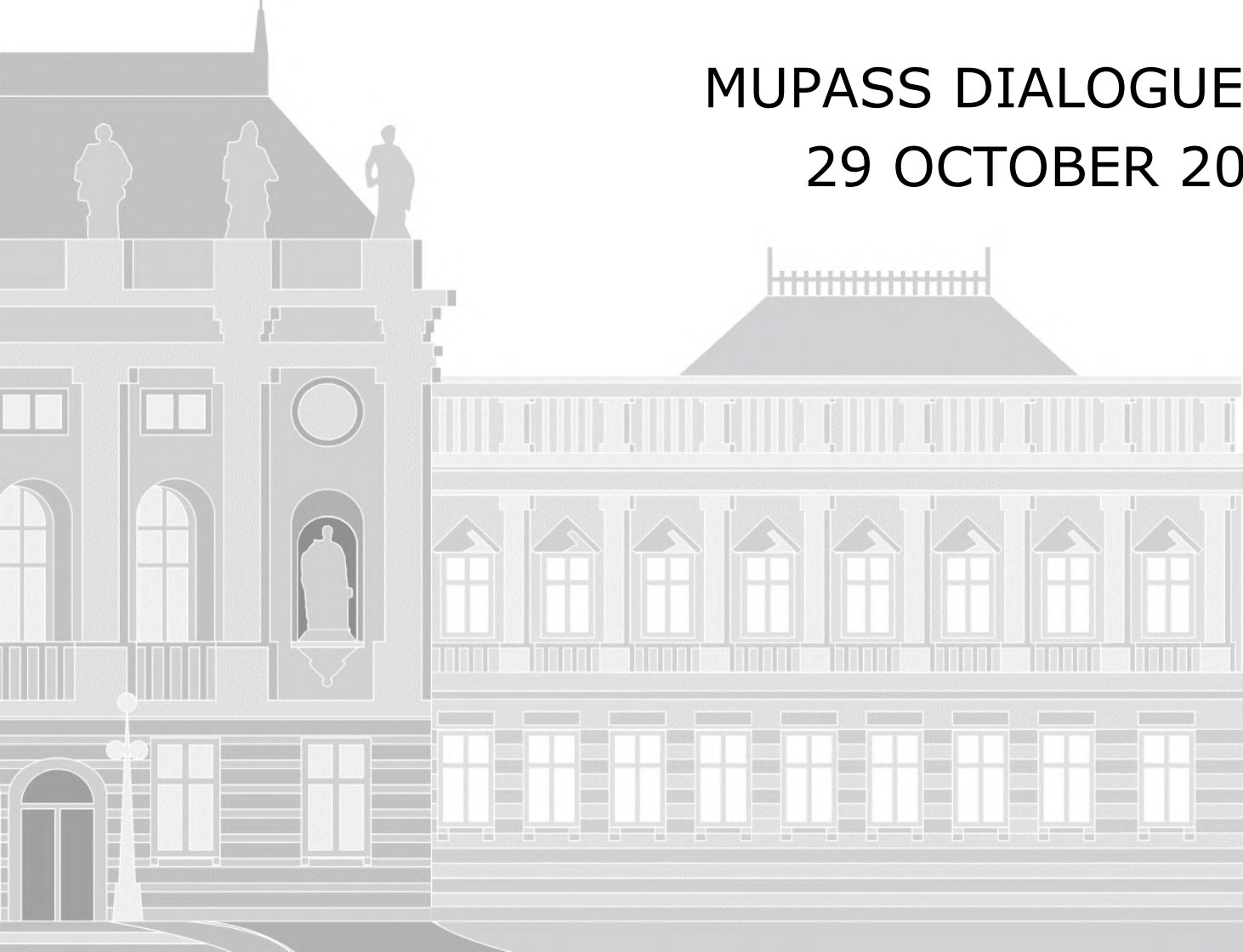
**Effects of SPP – Input**  
**“Sustainability in value chains in information and communication technology products”**  
by Dr. Rita Strohmaier

# Social responsibility in value chains of IT products

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MUPASS DIALOGUE FORUM 2019  
29 OCTOBER 2019, BONN

Rita Strohmaier  
Graz Schumpeter Centre  
University of Graz, Austria



# MOTIVATION

---

## CHALLENGES IN THE IT VALUE CHAIN:

### 1. complexity of the global supply chain

- vertical disintegration of the value chain
- globalization of production

### 2. precarious working conditions

- flexible employment and peak production
- high proportion of migrant workers and student workers
- health and safety issues, etc.

### 3. conflict minerals

- extraction of essential minerals and metals for IT manufacturing in countries marked by political instability and social crisis

**Digitalization** puts further pressure on scarce resources, fuels workers' and human rights violations and increases environmental damage.



# RESEARCH DESIGN

## RESEARCH QUESTION

- How can public procurement drive companies to meet their social responsibility?

## FRAMEWORK

- review on sustainable supply chain management (SSCM)

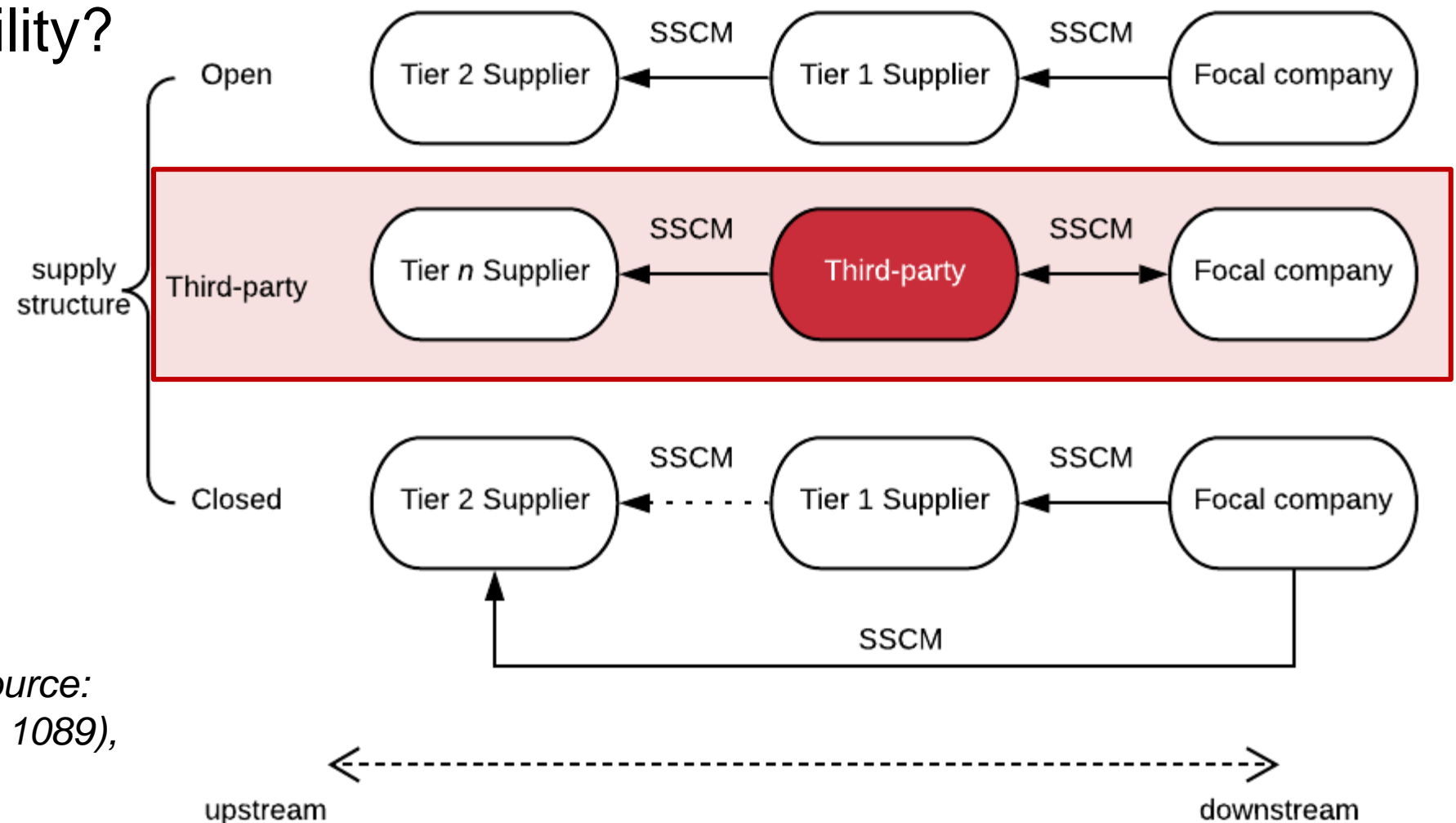


Fig.: SSCM configurations. Source: Koberg and Longoni (2019, p. 1089), adapted.

# RESEARCH DESIGN

---

## RESEARCH QUESTION

- What is the current and prospective impact of socially responsible public procurement (SRPP) on global value chains?

## FRAMEWORK

- expert interviews with pioneers in the field of SRPP (public authorities, procurers, companies and third parties)

type of actor	#	function or regional scope
public agency	3	1 from Germany, 2 from Austria
public procurer	3	2 from Germany, 1 from Austria
Company	5	3 multinational companies; 1 vendor house; 1 flagship initiative for fair IT
third party	4	2 certification providers, 1 monitoring organization, 1 NGO on the ground
total no. of interview partners	15	

*Table: Interview partners by type and function or regional scope.*



# RESEARCH DESIGN

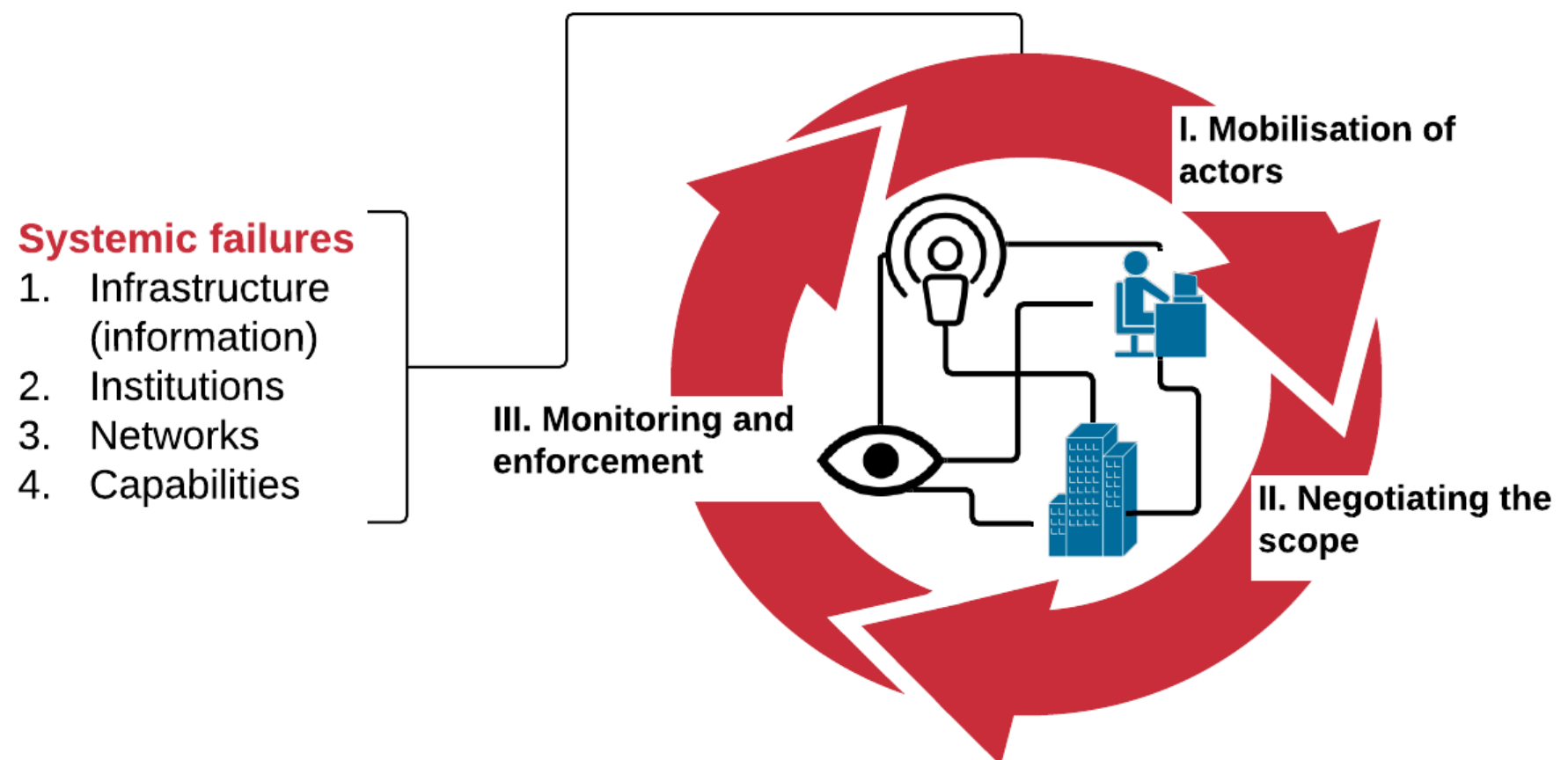
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## RESEARCH QUESTION

- What are the biggest challenges related to the diffusion of SRPP?

## FRAMEWORK

- analysis of expert interviews and secondary data in a social innovation system



*Fig.: Systemic failures along the three stages of the SRPP policy cycle. Own illustration.*

# SRPP | EFFECTS

---

*“Those who are now winning a contract, must set up [the necessary structures]. And those who are losing, will lose immensely [...]. Five years into the future, there won't be as many competitors as there are today.”*

*“We must continue to tickle the industry. The manufacturers would continue business-as-usual if we didn't make these requests. But if we continue like this, we will get deeper and deeper into the supply chain.”*

*“The companies have not yet grasped that it is necessary. They notice that a market is forming. But unfortunately it will take some time before they are ready to translate this into concrete processes and outputs.”*

## PROSPECTIVE EFFECTS

### Companies:

- SRPP is gaining momentum (social media, political awareness).
- SRPP will likely lead to market concentration (survival of the fittest).

### Public authorities/procurers:

- Distance between leaders and laggards in corporate social responsibility is growing.
- Overall response to SRPP is positive, but not self-sustaining.

### Third parties:

- Radical shifts take time.
- Yet, the time window for transformative change is short, due to digitalization and the de-coupling of Western and Asian markets.

# SRPP | EFFECTS

---

## CURRENT EFFECTS

- sluggish implementation of labor and social criteria in public tenders
- no sustained impact of SRPP on supply chain management so far

**Obstacles** for the adoption of SRPP include:

- changing political winds and organizational leadership
- lack of information on SRPP methodologies
- considerable time expenditures and specialist knowledge required for contract work and monitoring

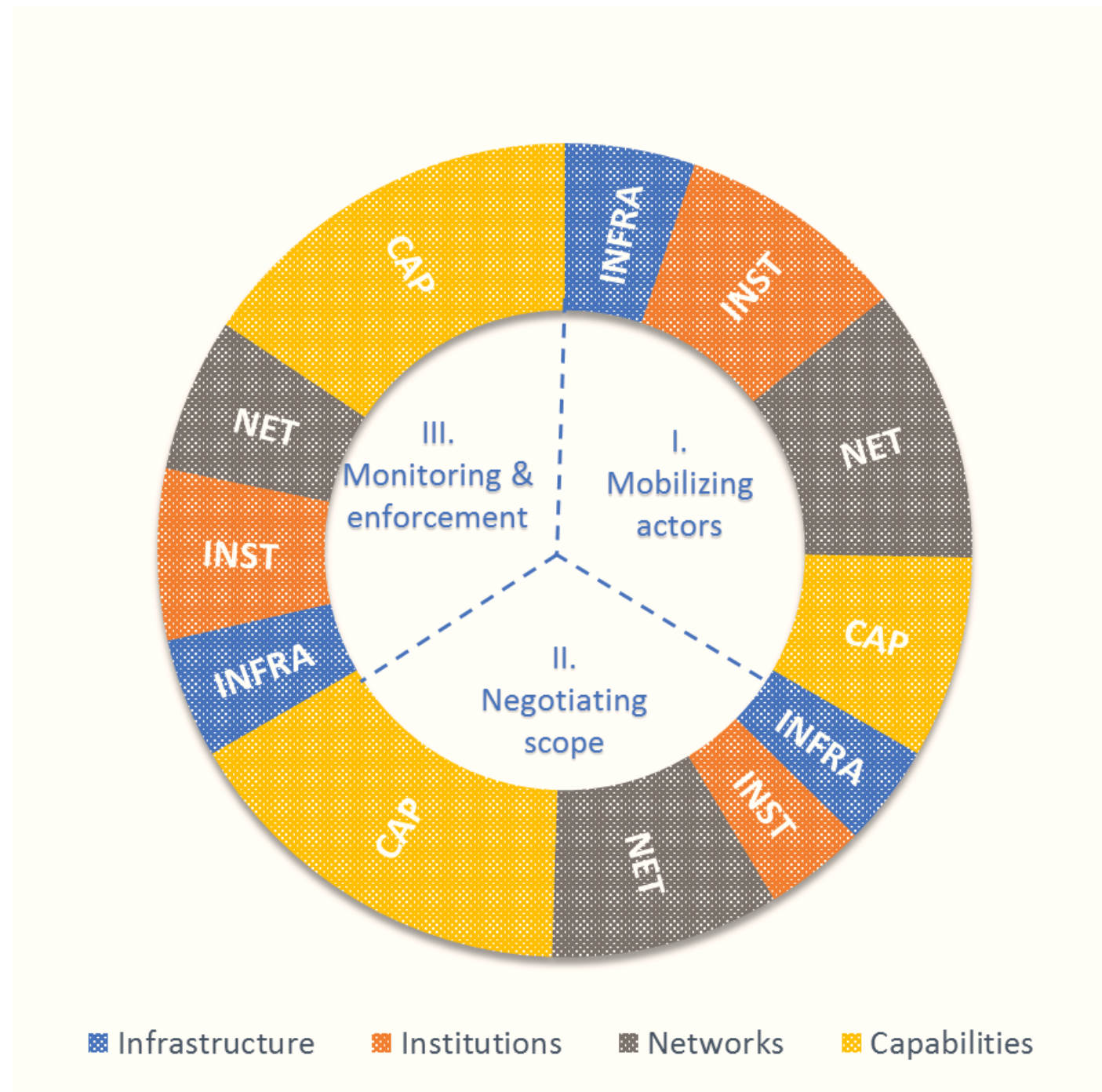
*“And then [the client] is saying: I determine what will be bought. The procurer can feel free to buy color and paint the devices green in case he feels better then.”*

*“We talk to many purchasers who want to use their influence toward more responsible supply chains, but don’t quite know where to start and what steps to take that will actually make a positive difference.”*

*“We do not have a ready-made solution, apart from a general request in the tender documents that the ILO core criteria must be complied with. Everybody signs this. Verifying this? No chance. We just have to believe it.”*

# SRPP | SYSTEMIC FAILURES

---



*Fig.: Systemic failures along the SRPP policy cycle. Own illustration.*

# SRPP | PROBLEMS AND SOLUTIONS

FAILURES	PROBLEMS	SOLUTIONS
INFRA-STRUCTURE	<ol style="list-style-type: none"> <li>I. limited awareness of SRPP</li> <li>II. limited knowledge about practical methodologies</li> <li>III. lack of supply chain transparency</li> </ol>	<ul style="list-style-type: none"> <li>▪ information sources (competence centers, helpdesks, national sustainability platforms)</li> <li>▪ data repositories on public tenders</li> <li>▪ independent monitoring organizations</li> </ul>
INSTITUTIONS	<ol style="list-style-type: none"> <li>I. missing regulations</li> <li>II. fragmentation of public procurement</li> <li>III. lack of a common sustainability standard and verification schemes</li> </ol>	<ul style="list-style-type: none"> <li>▪ database on best practices in srpp</li> <li>▪ agreement on an international standard</li> <li>▪ institutional backing of monitoring organizations</li> <li>▪ complementary regulatory measures</li> </ul>
NETWORKS	<ol style="list-style-type: none"> <li>I. lack of political and organizational leadership</li> <li>II. low rate of cooperative procurement</li> <li>III. internal orientation of the industry</li> </ol>	<ul style="list-style-type: none"> <li>▪ regulatory measures</li> <li>▪ public procurement centralization</li> <li>▪ establishing communication channels and dialogue platforms</li> </ul>
CAPABILITIES	<ol style="list-style-type: none"> <li>I. lack of strategic thinking</li> <li>II. time and financial resources</li> <li>III. inability to monitor the global value chain</li> </ol>	<ul style="list-style-type: none"> <li>▪ intermediaries ( viz., performers, trainers, content experts, information brokers [Edler and Yeow, 2016])</li> <li>▪ building up skills for comprehensive project management</li> <li>▪ cooperative procurement</li> <li>▪ upgrading the job of public procurer</li> </ul>

# CONCLUSION

---

- In the absence of hard regulations, the diffusion of SRPP crucially depends on political and organizational leadership.
- Intermediaries are necessary to bridge the knowledge gap along the policy cycle (e.g. competence centers, inter-/national platforms, monitoring organizations).
- Soft institutions (common standards, procurement centralization) are paramount.
- Only if the issue of sustainability becomes anchored in the mindset of clients and procurers, SRPP can eventually induce catalytic demand effects.
- In order for the public procurer to become an integral part of the global supply chain and the company to create innovative strategies for improving the working conditions in the producing countries, a broad multi-stakeholder approach is imperative.
- Joining forces would help build up trust among the different actors and facilitate supply chain transparency.

# REFERENCES

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- Edler, J., & Yeow, J. (2016). Connecting demand and supply: The role of intermediation in public procurement of innovation. *Research Policy*, 45(2), 414–426. <https://doi.org/10.1016/j.respol.2015.10.010>
- Koberg, E., & Longoni, A. (2019). A systematic review of sustainable supply chain management in global supply chains. *Journal of Cleaner Production*, 207, 1084–1098. <https://doi.org/10.1016/j.jclepro.2018.10.033>

**THANK YOU!**

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# **Effects of SPP – Input**

## **“Sustainability in food value chains”**

by Dr. Vivian Valencia



# Sustainability in food value chains: Public procurement for food systems transformation

**Dr. Vivian Valencia**

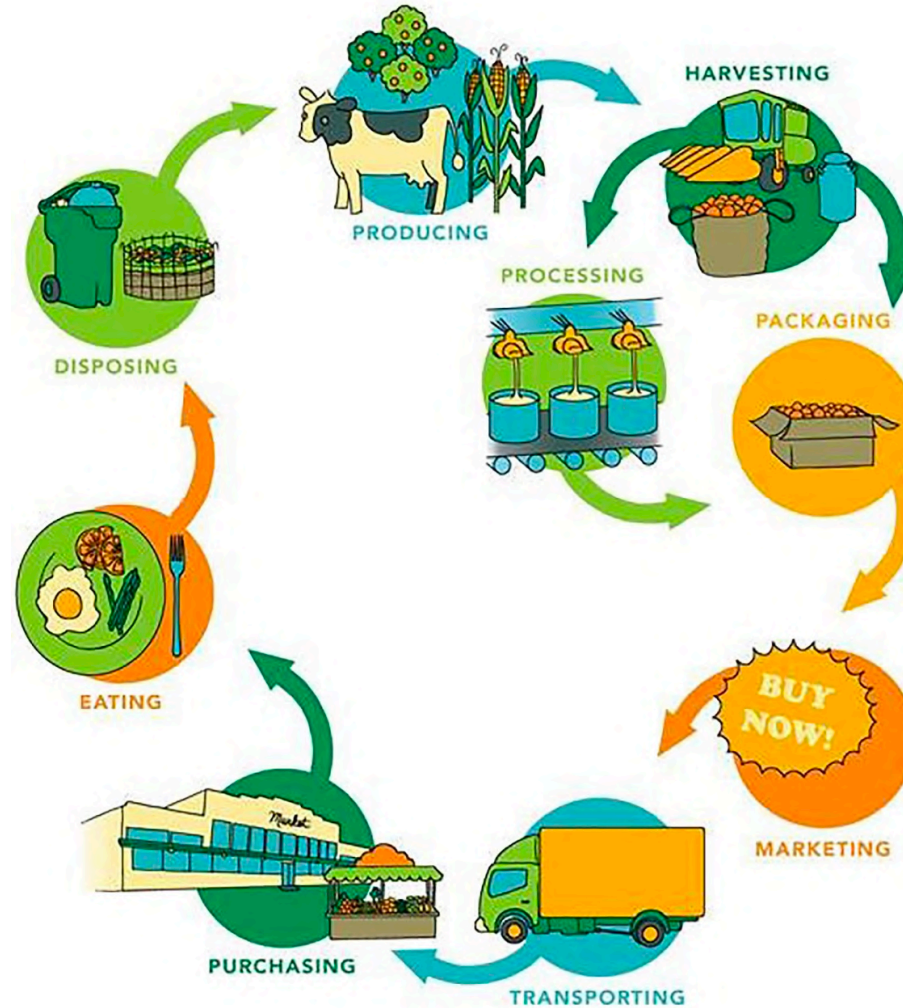
Assistant Professor, Farming Systems Ecology

Wageningen University & Research

October 29, 2019



# Public procurement & Food Systems



# How can public procurement improve our food systems?

More sustainable agricultural systems  
That actually produce a diversity of food

Re-structure value chains that

- Support local economies
- Make rural areas more (economically) dynamic
- Contribute to food and nutrition security



# Sustainable Public Procurement in Brazil: “Zero Hunger” Programs

- *Brazil’s “Zero Hunger” Programs*
  - Social welfare programs and development policies
  - **Particular innovation:** linking public nutrition programs and investments in family farming sector
    - E.g., School Lunch Program (PNAE) and Food Acquisition Program (PAA)
- **Social movements** in the 80s and 90s were key in mobilizing gov. support for land distribution and to address issues of increasing hunger and malnutrition.



# *Brazil's School Lunch Program: PNAE*

- Established in the 1950s, **original aim**: improve nutrition among neediest children in poorest areas
- Redesigned in 2009: now it also seeks to contribute to **social and rural development**.
- 30% must be procured from small-scale farmers
- Price premium for organic production
- Reduced hunger, increased access to healthy foods, improved nutrition and dietary habits

*What about the impacts of these SPP programs on agricultural systems and value chains?*



# PNAE: You should also know that...

- Brazil changed its legal framework to allow for a simplified procurement model:
  - Waived bidding process
  - “Positive discrimination” for family farmers
- This required
  - Legal definition for “family farmer”
  - Set top limit for how much each farmer can sell per year
  - Establishment of purchasing prices based on market prices



# South of Brazil



# How did SPP change rural areas and food systems?

PNAE

↘ Agriculture

- ↑ Agrobiodiversity
- ↑ Area of vegetable farming.
- ↓ Reliance on synthetic pesticides and fertilizers
- ↑ Reliance on consumption of vegetables from own production

Community

- Creation of a new alternative market, for diverse, fresh, healthy foods
- Short food circuits
- More organized farmers in cooperatives

Consumption

- Increase availability of fresh and healthy food for consumption both in schools and community



# Conclusion

- SPP is an important tool to support development objectives
- SPP in food systems may simultaneously:
  - Support family farming sector (stable, predictable institutional market)
  - Create new markets (e.g., for vegetables)
  - Stimulate less environmentally damaging modes of agricultural production (e.g., organic)
  - Address issues of food and nutrition security
- We need bold and ambitious SPPs!



## Day 3



# **Identifying and integrating (new) sustainability considerations into state supply chains**

by Gray Maguire and Kwasi Larnyoh



**Western Cape  
Government**

Environmental Affairs and  
Development Planning

**BETTER TOGETHER.**

# **SUSTAINABLE PUBLIC PROCUREMENT**

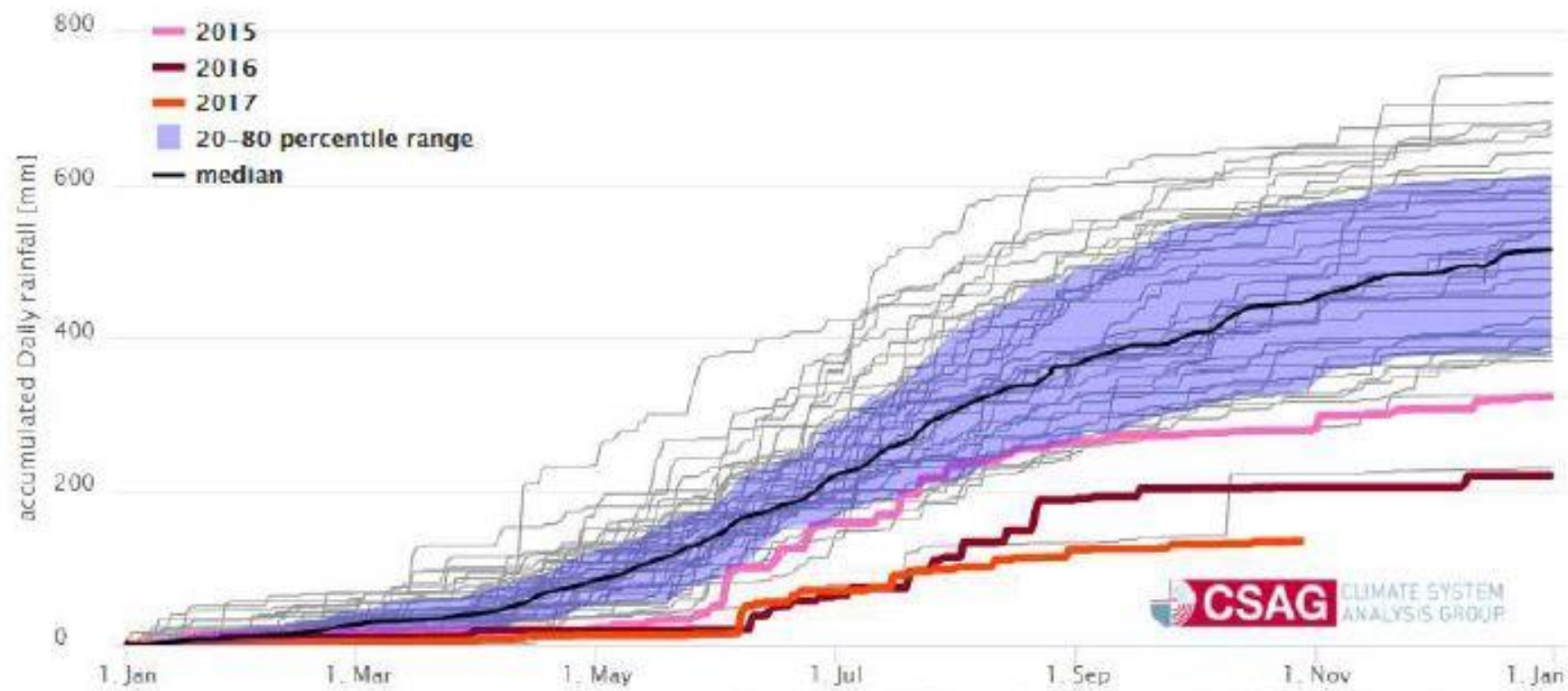
**State procurement as an ecological solution”**



30 October 2019

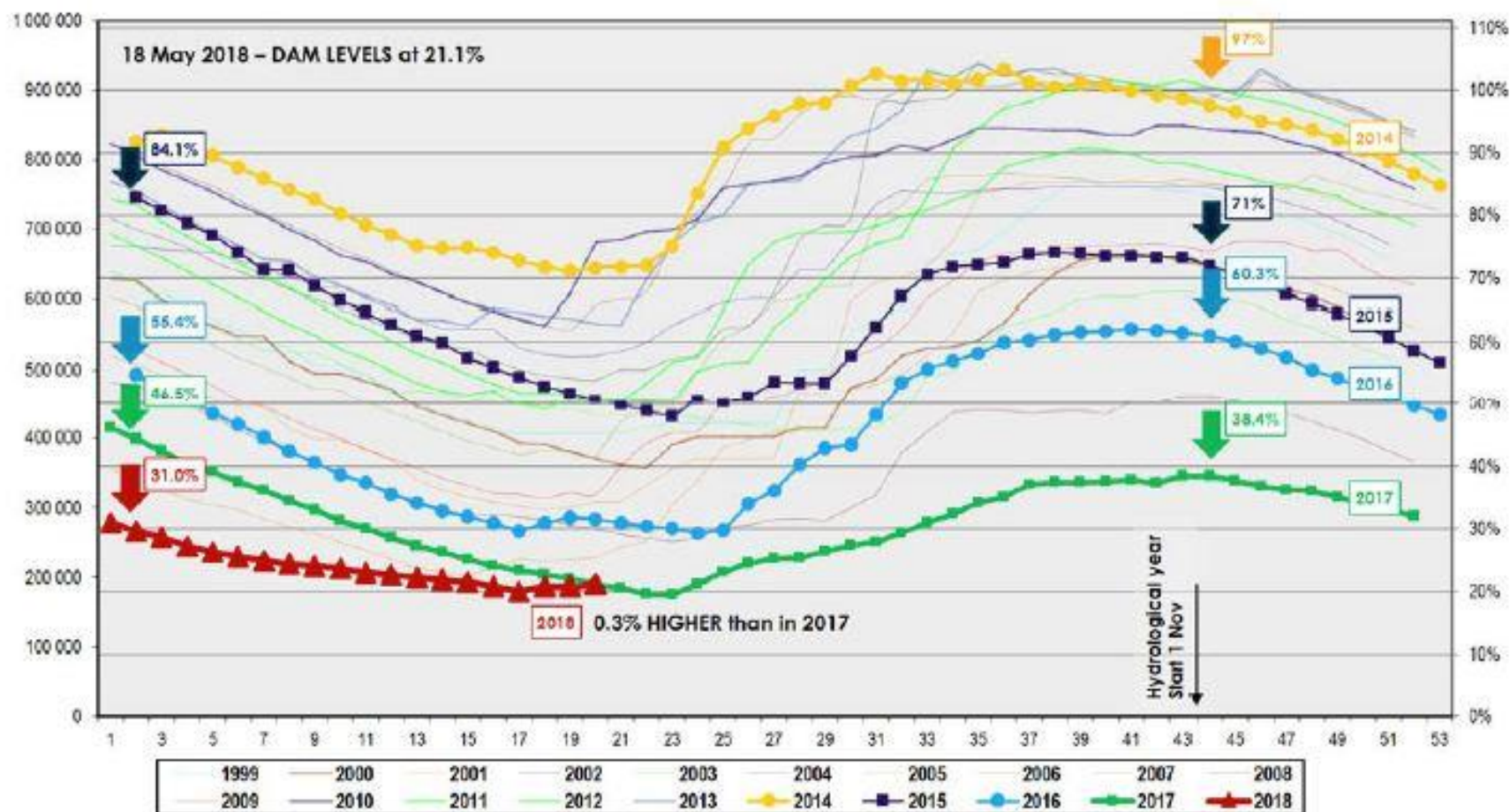
# The cause:

Accumulated daily rainfall at Cape Town Airport



at recent value on: 2017-10-28

# The impact – Dam levels





# The effect - Day Zero





# Assessment of responses - EIIF

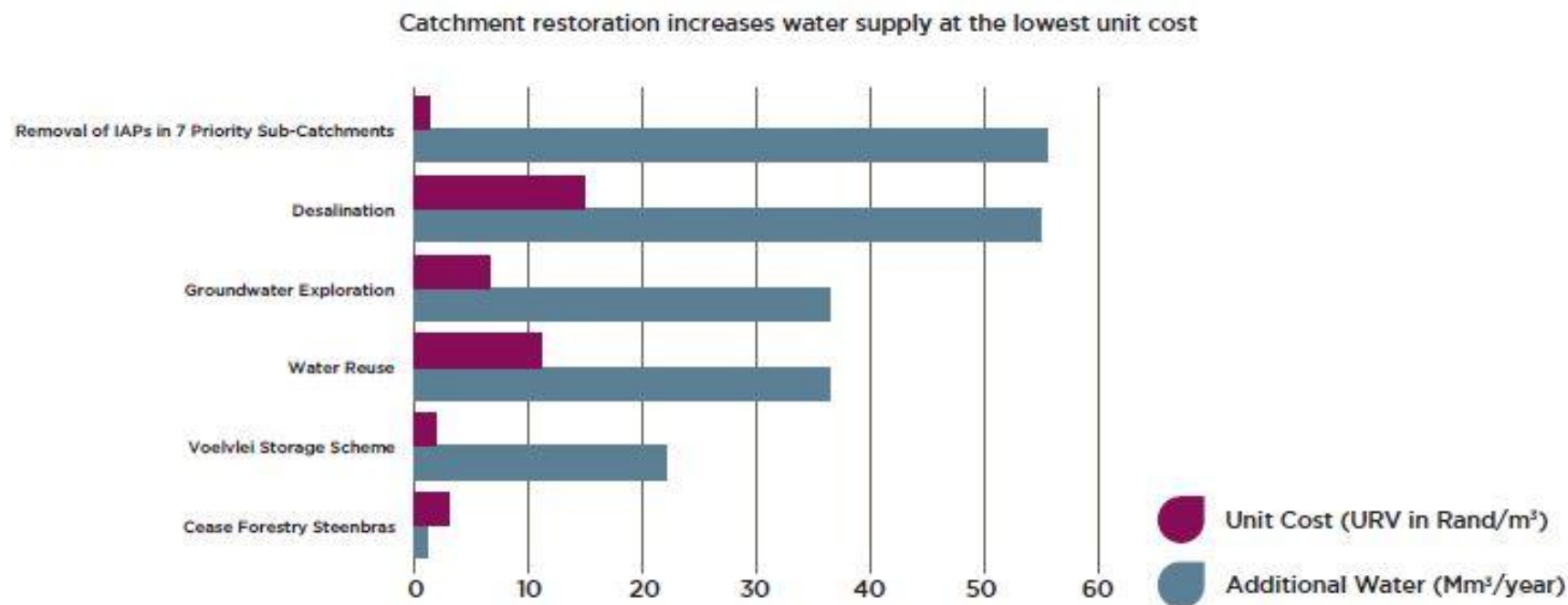
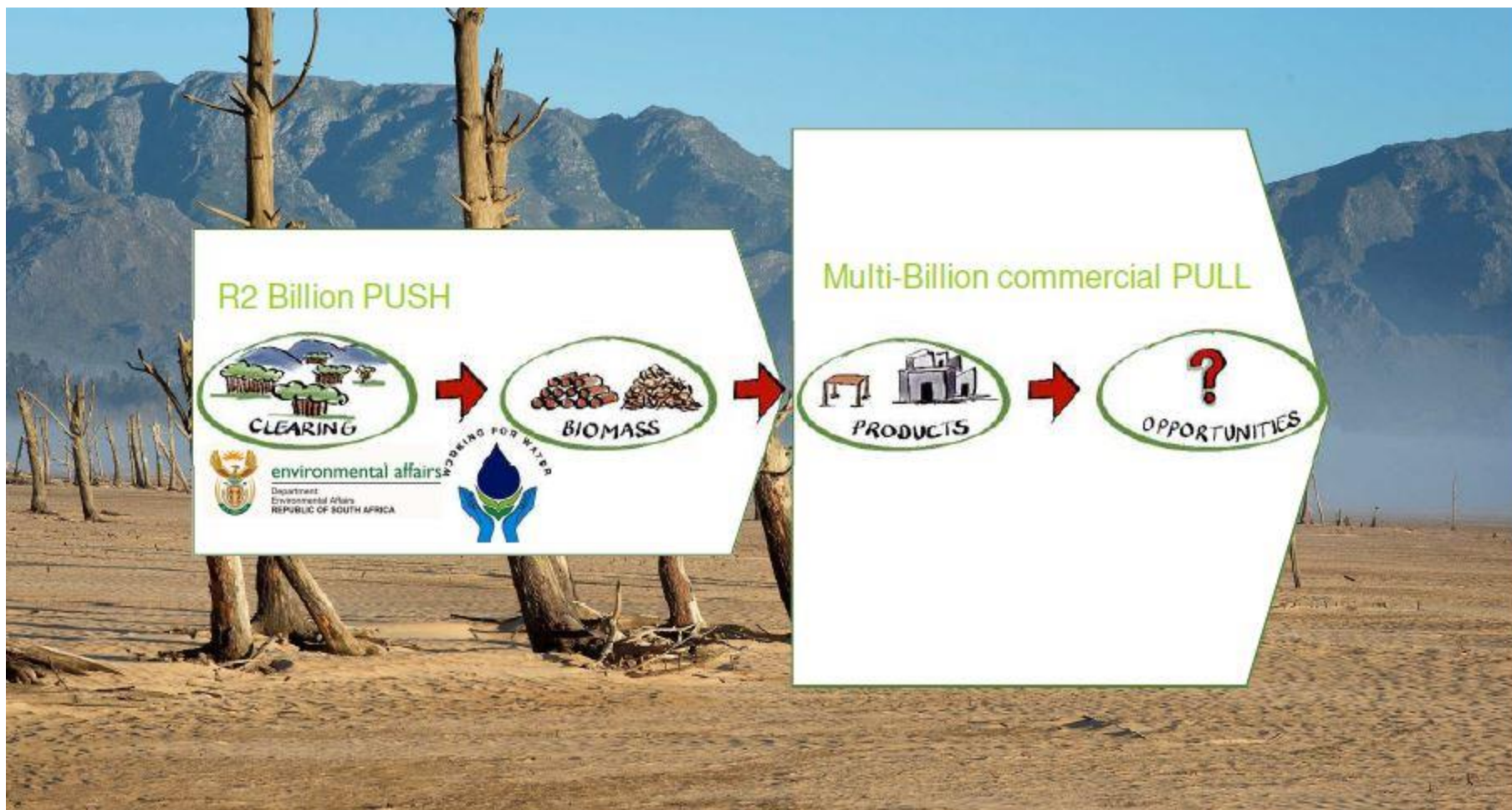


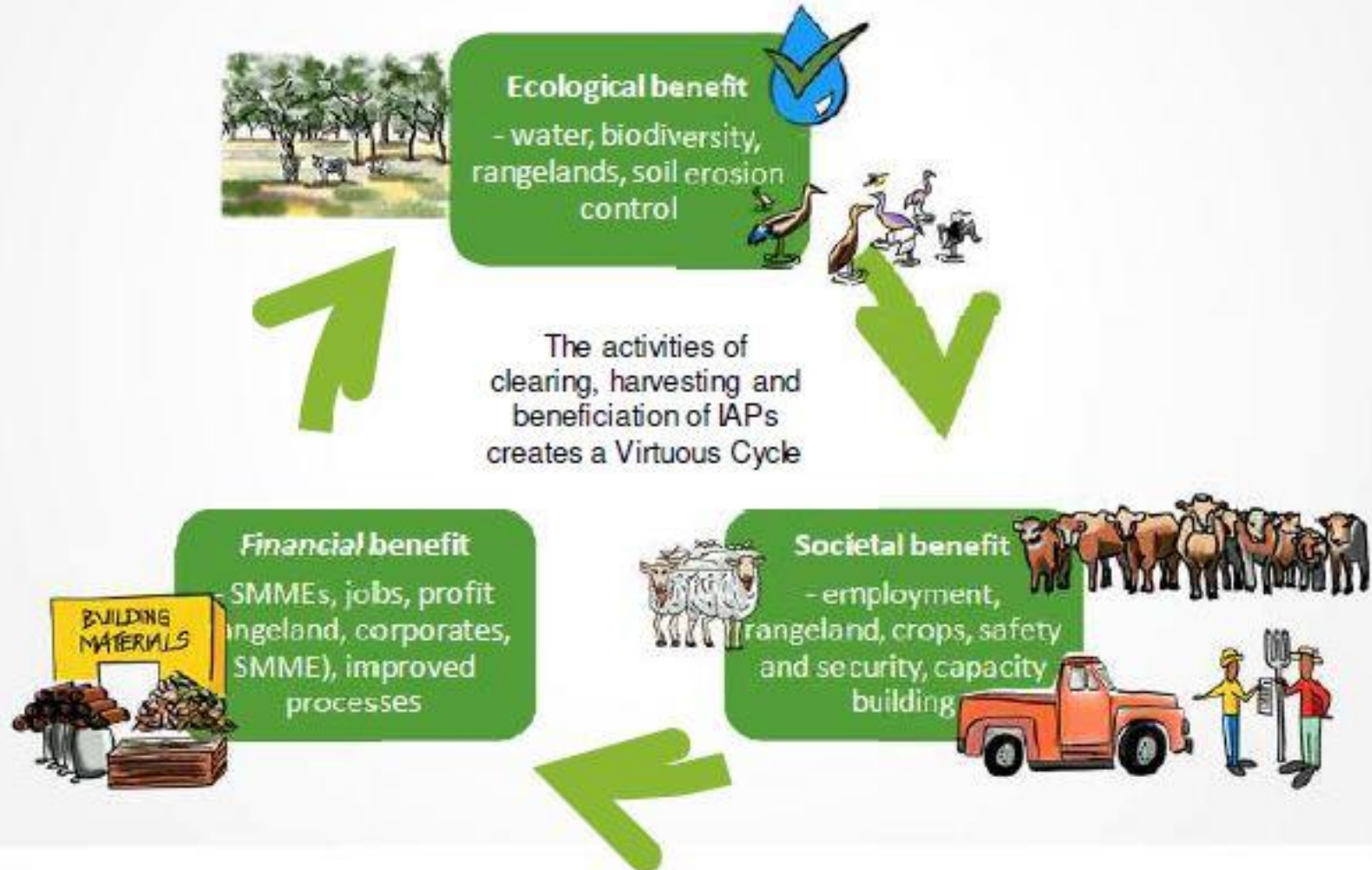
Figure 3: Water supply gain and unit cost (URV) comparison between different catchment restoration and other supply options in the Western Cape (including raw water treatment costs where applicable) (TNC 2018)

# Solution development



# Conceptual flow

## Restoring Landscapes: Securing Livelihoods





# Alien produce

## Energy products

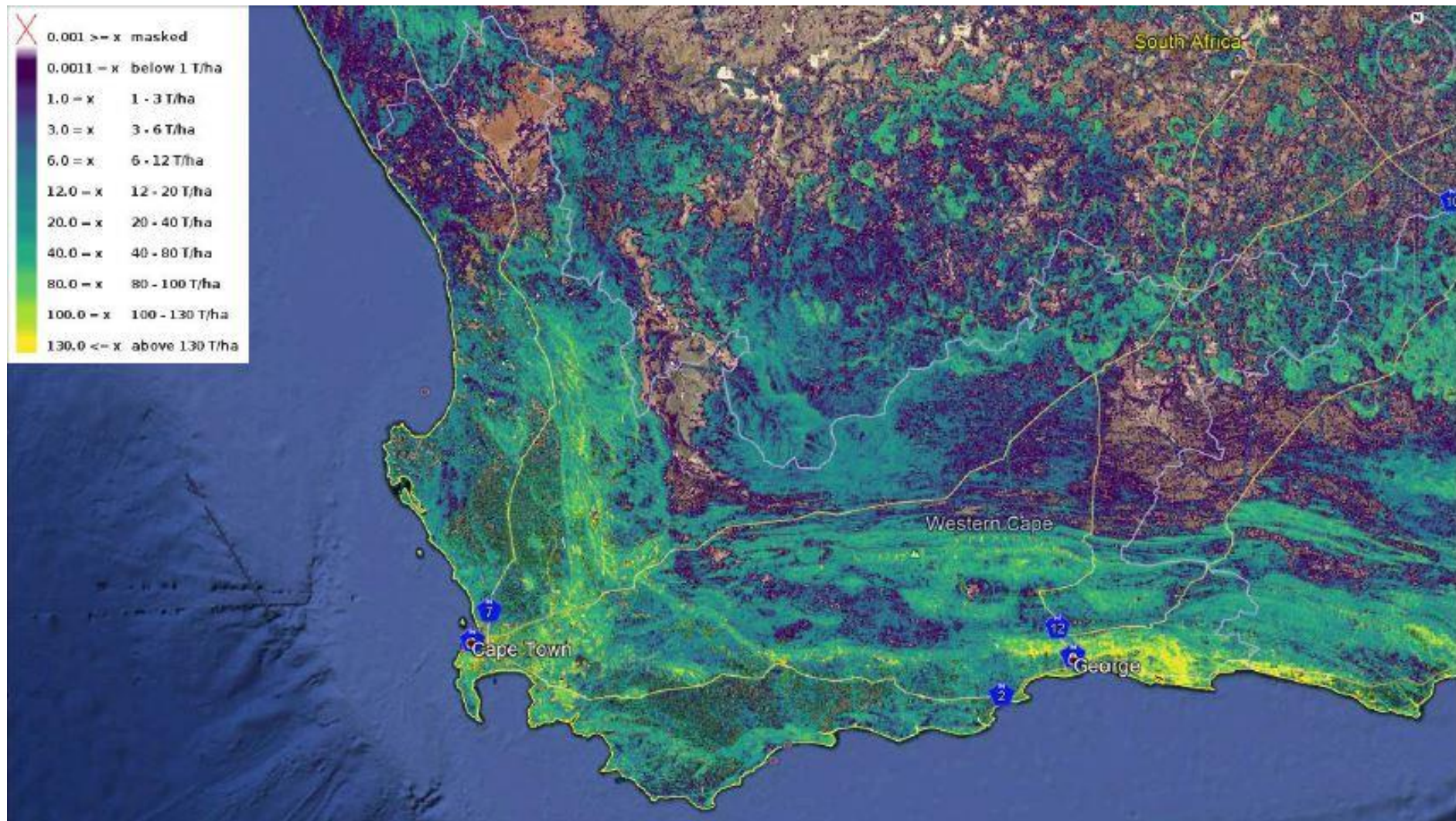


## Material products





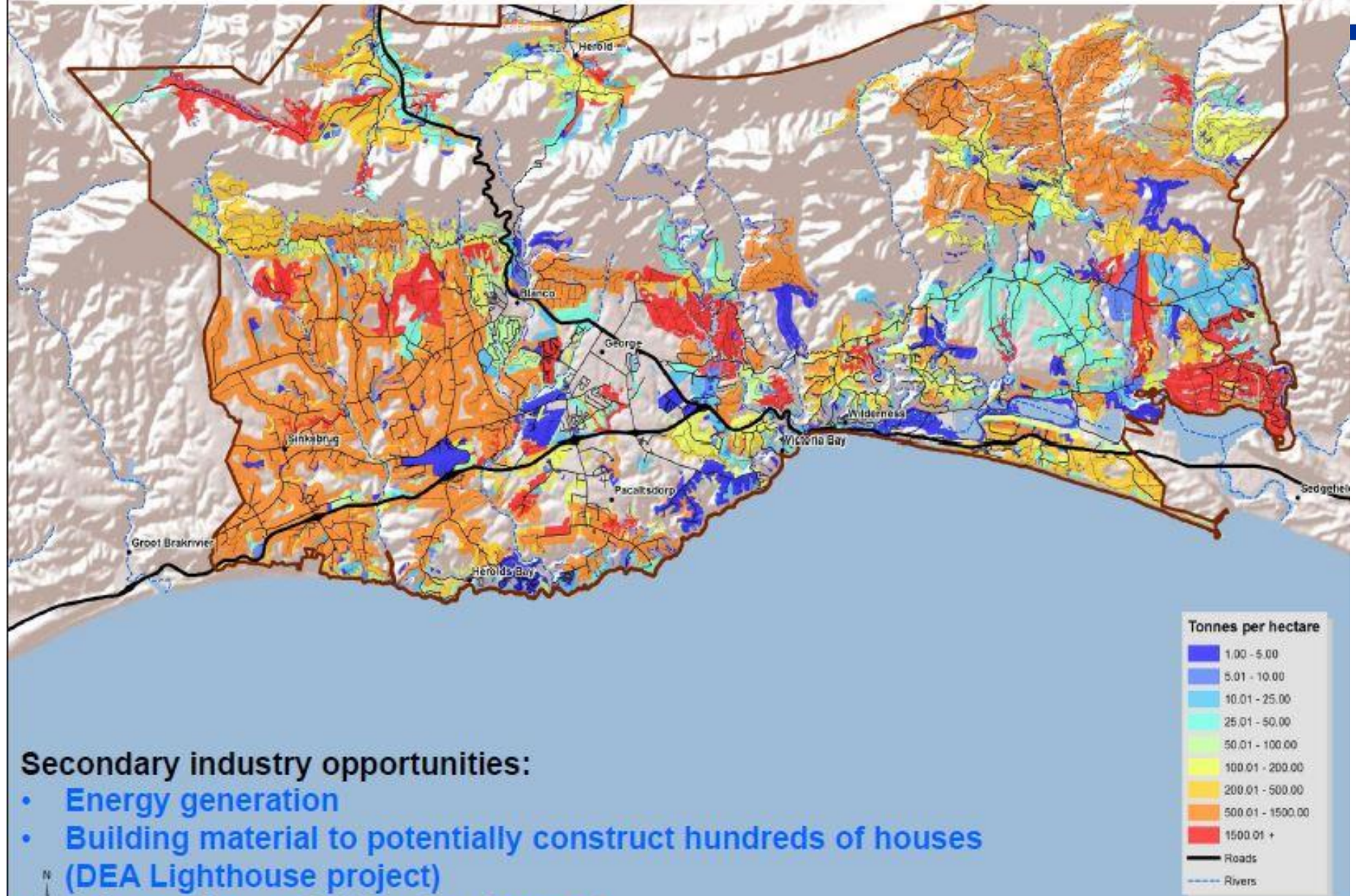
# Mapping





## Potential available invasive alien plant biomass for the George municipality:

**274,521 tonnes**



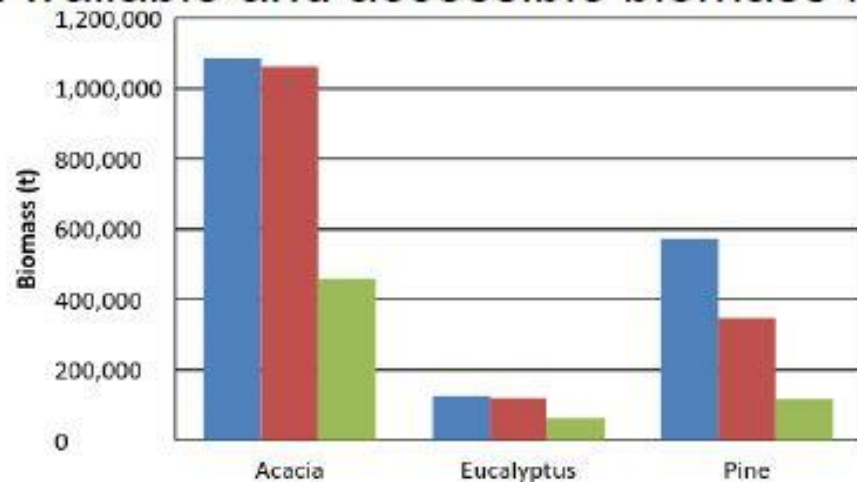
### Secondary industry opportunities:

- **Energy generation**
- **Building material to potentially construct hundreds of houses (DEA Lighthouse project)**
- **Job creation and skills development**

Potential available biomass: 274,521.80 tonnes

# Prioritisation

## Available and accessible biomass for VAI



### Total

Available: slope <20°

Accessible: <200m from road/track

*Only ca. 30% biomass  
available and accessible for VAI*



# Stakeholder engagement





# Stakeholder engagement



## The Need for the Green Outcomes Fund

The GOF responds to key bottlenecks in South Africa's green economy



### CHALLENGES AFFECTING SOUTH AFRICAN GREEN SGBs

- Low local investor interest
- Lack of business development support, including technical capacity to develop and execute a growth plan
- Limited access to market

### CHALLENGES AFFECTING SOUTH AFRICAN FUND MANAGERS

- High start-up costs, especially for innovative (green) strategies
- Lack of quality green SGB pipeline
- Limited technical understanding of green issues

### GOF RESPONSE

- Stimulates local investor interest by subsidising green SGB investments
- Pays for successful business development support
- Involves local investment community in growing green SGBs

### GOF RESPONSE

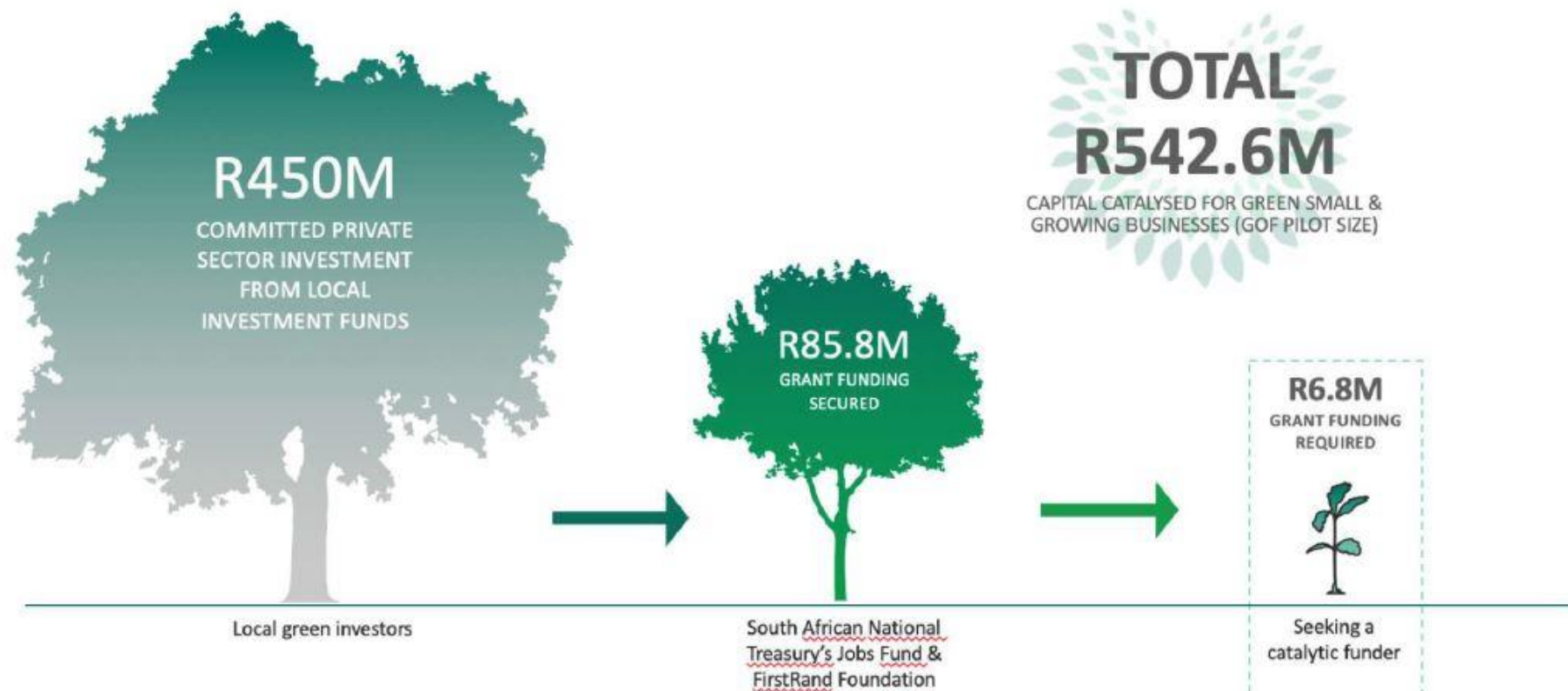
- Stimulates local investor interest by subsidising green SGB investments
- Supports sourcing of green SGBs through partners
- Provides technical support on green issues



# Finance and Business support

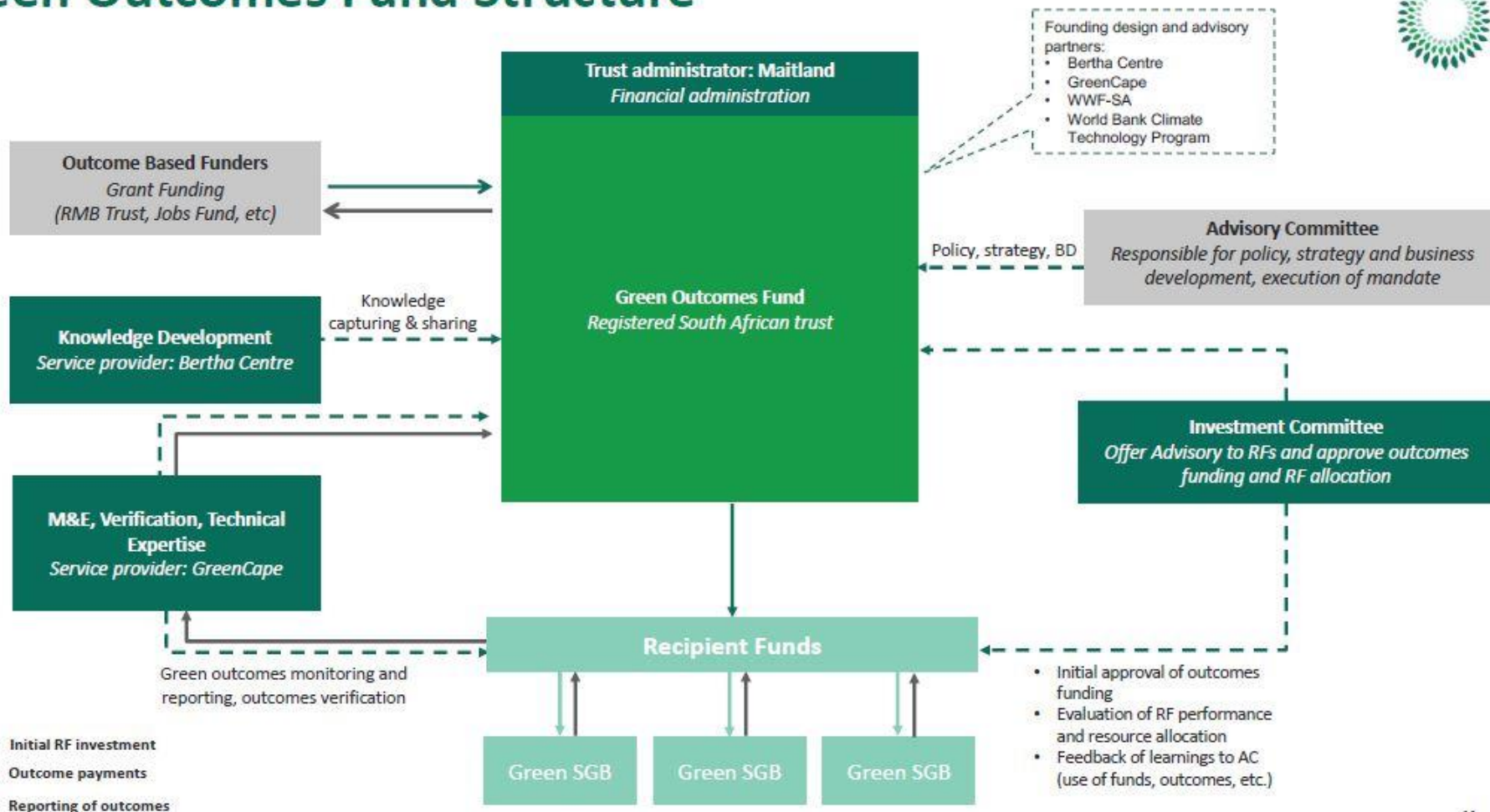
## A Catalytic Funding Request

The GOF has raised R85.8M to capitalise the GOF, and now seeks R6.8M in catalytic grants to unlock a total of R542.6M for green Small & Growing Businesses



## Finance and Business support

## Green Outcomes Fund Structure



# Outcomes

Sector	Category	Metrics
All	Mitigation / Diversion	CO2-equivalent emissions mitigated or saved (CO2e)
All	Job Creation	Green sector direct and indirect jobs created (# of jobs)
Energy	Access to green energy	Persons reached by reliable green energy grid/source that were with and without prior access to the traditional energy grid (# of people)
Energy	Generation	Green energy generated (kWh p.a.)
Energy	Mitigation / Diversion	Energy efficiency – energy saved based on deemed savings values (kWh p.a.)
Waste	Mitigation / Diversion	Waste to landfill avoided, avoided waste incinerated, waste recycled / re-used, chemical recovery (metric tons p.a.)
Water	Mitigation / Diversion	Water use reduction, wastewater treated
Water	Generation	Water sourced from an alternative sustainable resource (cubic meters p.a.)



# Business support & investment



# Business support & investment





# Business support & investment



# Output:





# Procurement engagement – Economic Procurement Policy

---

- 1. Creating greater awareness and understanding of the WCG's overall, departmental and commodity specific progress in procurement spend on local B-BBEE suppliers, sustainability metrics and procurement spend by location.**
- 2. Review and continually reform (streamlining) procurement processes and administration**
- 3. Institute a comprehensive biennial survey of suppliers and prospective suppliers**
- 4. Establishing a community vendor database (CVD) within existing provincial supply chain structures that enables exempted micro-enterprises and township businesses to compete for specific contracts in their communities**

# Procurement engagement – Economic Procurement Policy

---

- 5. Strengthening data its use and analytical capability within the supplier database and across all WCG departments**
- 6. Build a public facing Public Procurement Portal that builds on current versions of the supplier database to allow private firms to contract with government suppliers**
- 7. Strengthening the capability within PT and key implementing department to conduct strategic sourcing with an expanded economic focus**
- 8. Strengthening the capacity within departments implementing strategic sourcing to undertake focused supplier development programmes that target improved supplier performance for selected suppliers.**



# Alien produce

## Energy products

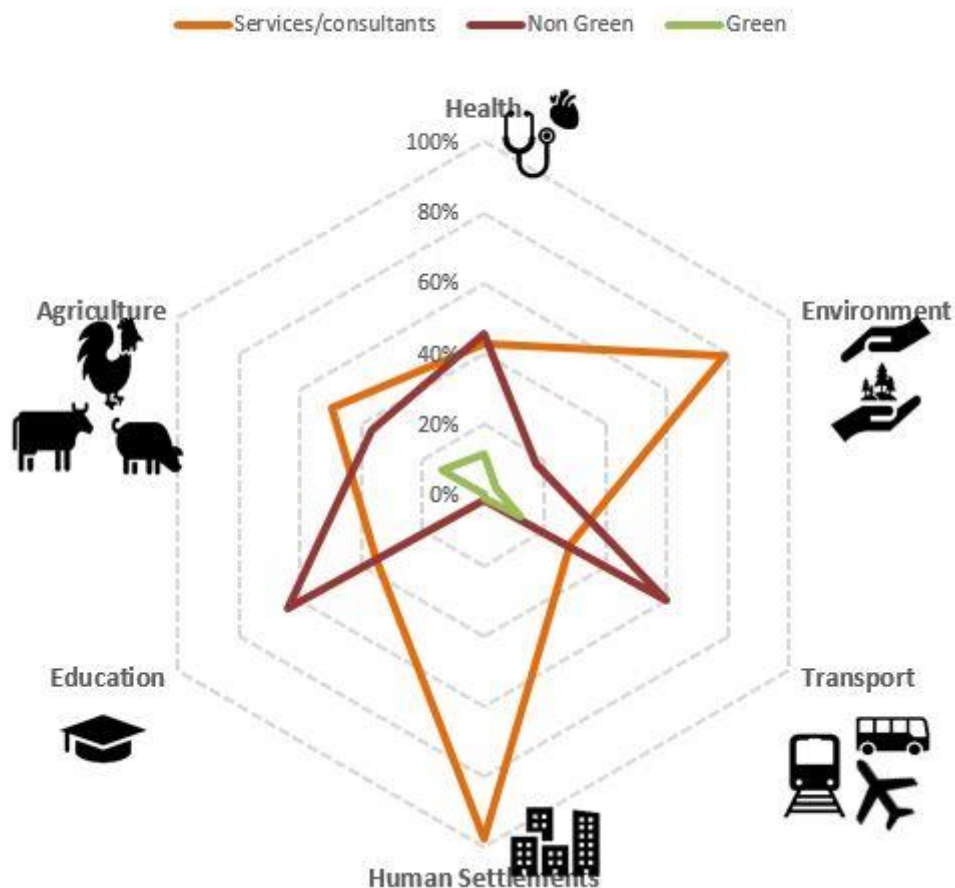


## Material products



# State demand assessment

Comparison of budget spend per per Sector per Category



# State Demand

Health	GREEN	AGRICULTURAL SUPPLIES	1	R	89,268.29
Transport	GREEN	AGRICULTURAL SUPPLIES	1	R	2,075.54
Health	GREEN	AIR PURIFYING EQUIPMENT	1	R	37,927.00
Transport	GREEN	AIR PURIFYING EQUIPMENT	1	R	564.25
Health	GREEN	BOILER, FURNACE	1	R	105,358.90
Health	GREEN	BUILDING MATERIAL	1	R	1,065,064.29
Transport	GREEN	BUILDING MATERIAL	1	R	10,577,124.27
Education	GREEN	BUILDING MATERIAL	1	R	26,013.00
Health	GREEN	FILTER	1	R	660,259.95
Environment	GREEN	FILTER	1	R	91,514.70
Transport	GREEN	FILTER	1	R	125,806.11
Education	GREEN	FILTER	1	R	10,256.58
Health	GREEN	FURNITURE	1	R	38,500,508.42
Environment	GREEN	FURNITURE	1	R	241,311.35
Transport	GREEN	FURNITURE	1	R	3,618,853.16
Human Settle	GREEN	FURNITURE	1	R	296,444.34
Education	GREEN	FURNITURE	1	R	1,149.84
Environment	GREEN	PLUMBING HEATERS FUEL AND GAS BURN	1	R	111,093.00
Health	GREEN	WATER PURIFICATION	1	R	12,501.00
Health	GREEN	WOOD	1	R	917,606.62
Transport	GREEN	WOOD	1	R	82,448.97
Total:				R	56,573,149.58

---

Thank you

# Contact Us



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# IDENTIFYING AND INTEGRATING SUSTAINABILITY CONSIDERATIONS INTO STATE SUPPLY CHAINS

MUPASS FORUM  
2019

Kwasi Larnyoh  
(Institute of Local  
Government Studies, Ghana)



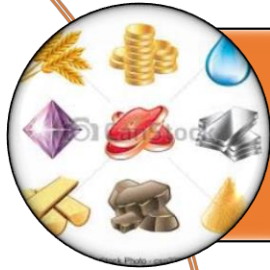


# Sustainable procurement...

...is a process which incorporates sustainability considerations throughout the procurement process in order to achieve optimal value for money in delivering development objectives. (World Bank, 2019)



# It's about:



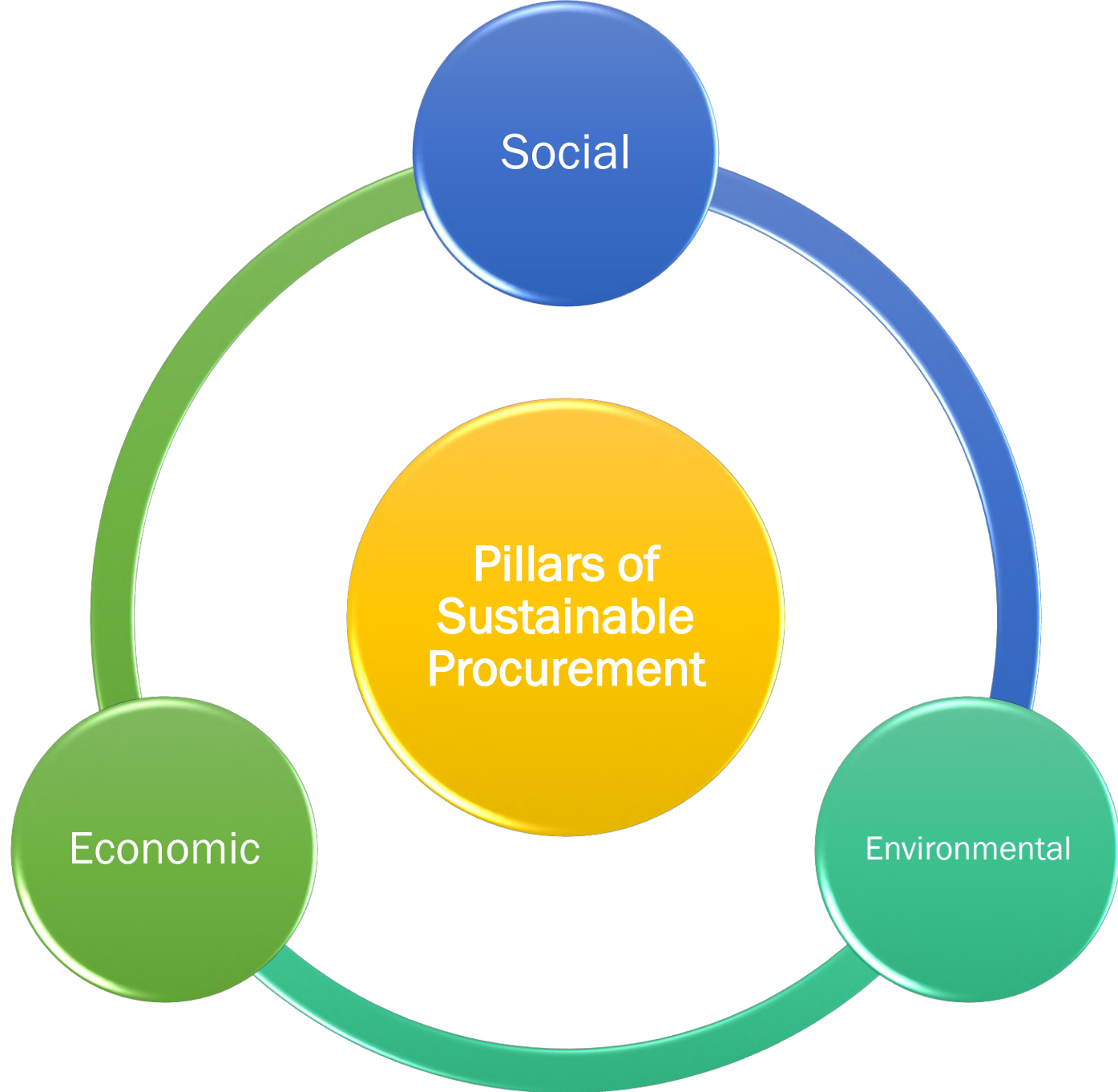
Respect for resources



Respect for people



Respect for the environment



# Integrating sustainability considerations helps to:

- achieve value for money
- sustain economic development
- improve ethical behaviour of suppliers / contractors
- fight corruption by formalising the procurement process
- reduce harmful emissions and waste generation
- improve air and water quality
- strengthen MSMEs

It is important to integrate sustainable considerations in the overall procurement planning process

# Integrating sustainability considerations can be done through

- Development and implementation of laws and policies
- Establishing SPP in public procuring entities
- Integrating sustainability considerations throughout the procurement process/stages
  - Prequalification stage; Specification; Evaluation and Selection; Negotiation; and Contract Management stages
- Ensuring competencies, practices and techniques that should be in place to enable the successful implementation of SPP.
  - Develop and undertake training and capacity building programmes for all stakeholders



# The Akoben Example



AKOBEN literally means  
is “war horn”

It symbolises loyalty,  
devotion and service.

It is a symbol of vigilance  
and wariness

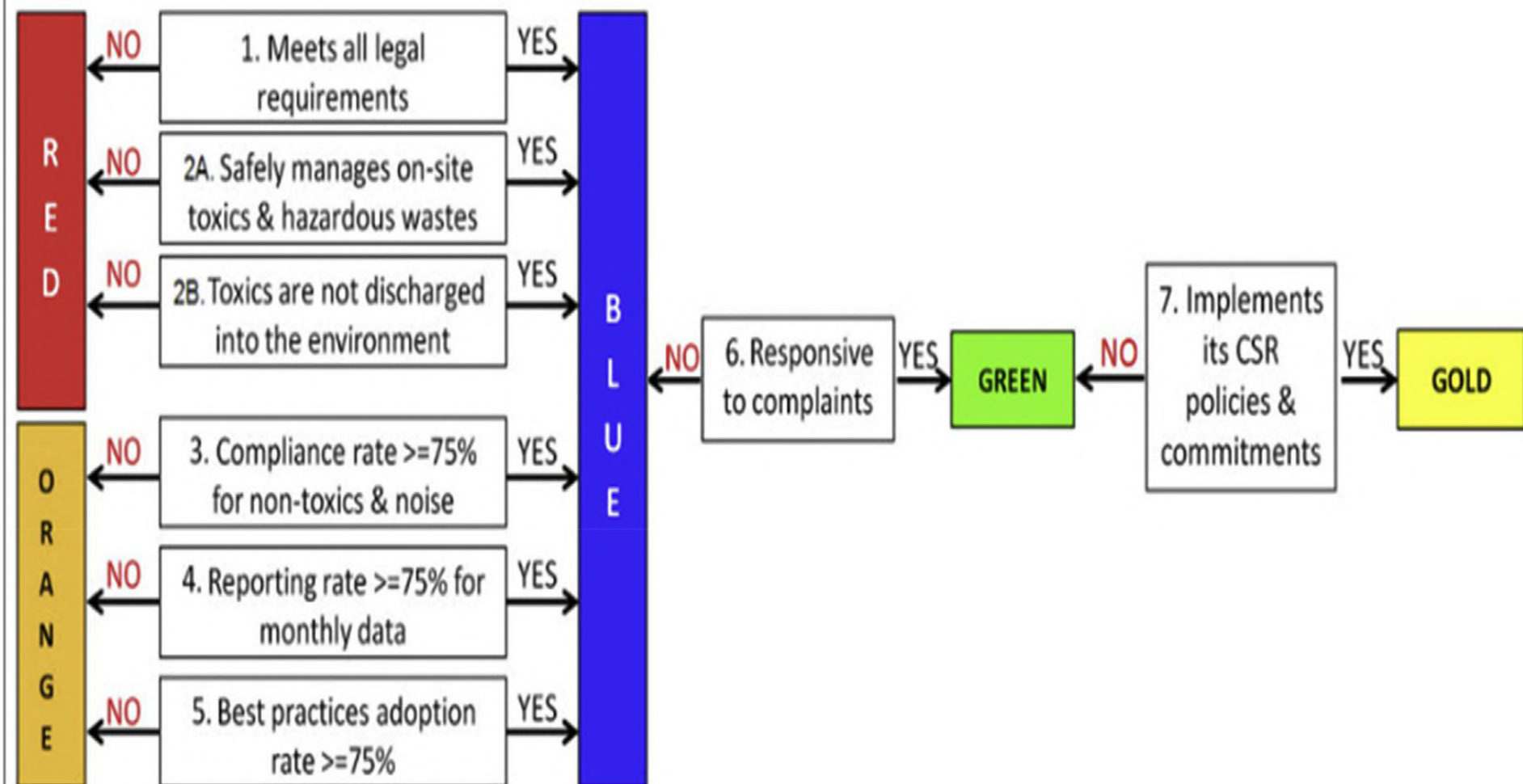
# The Akoben Example

- Akoben is a special audit programme used to assess the environmental performance of mining and manufacturing companies in Ghana through a rating and disclosure system by the Environmental Protection Agency.
- It was developed in the year 2011
- It uses a five colour rating system
  - To ensure adherence to approved and standardised environmental protection policy
- Analysis of over one hundred performance indicators from qualitative, quantitative and visual data form the basis of the Akoben rating
- Ratings are disclosed to the general public and the media annually

# The Akoben Example

Rating	Performance	Implication
RED	Poor	Serious risk
ORANGE	Unsatisfactory	Not in compliance
BLUE	Good	In compliance
GREEN	Very Good	Applies best practices
GOLD	Excellent	Committed to social performance

## AKOBEN RATING RULES FLOWCHART



# The Akoben Example

- Akoben motivates companies to minimize environmental risks by reducing pollution and strengthening on-site monitoring systems
- It helps restore and reclaim disturbed land for productive uses.





End of presentation

Thank you  
Dankeschön  
Asante  
Dankie





# **Institutional anchoring of SPP in public administrations**

by Birte Detjen and Girish Daya



# **DIE CONFERENCE SUSTAINABLE PROCUREMENT**

Girish Daya

GSP II | 29 – 30 October 2019

Governance Support Programme II



**USAID**  
FROM THE AMERICAN PEOPLE



British  
High Commission  
Pretoria



german  
cooperation  
DEUTSCHE ZUSAMMENARBEIT

Implemented by:

**giz**  
Deutsche Gesellschaft  
für Internationale  
Zusammenarbeit (GIZ) GmbH

## ***Public Procurement – an economic driver!***





**USAID**  
FROM THE AMERICAN PEOPLE



British  
High Commission  
Pretoria



Implemented by:  
**giz**  
Deutsche Gesellschaft  
für Internationale  
Zusammenarbeit (GIZ) GmbH

## ***Public Procurement in South Africa (SA)***

***South Africa is a developmental state.***

***The Local Government White Paper of SA emphasizes developmental government as it has direct economic and social responsibilities towards its people.***

### ***GIZ Support***

- Pursued through a Bi-lateral agreement between South Africa (SA) and Germany
- In partnership with the Office of the Chief Procurement Officer (OCPO) of SA
- In collaboration with 8 partner municipalities:

**EASTERN CAPE:** Amathole District Municipality; Chris Hani District Municipality; Inxuba Yethemba Local Municipality and Raymond Mhlaba Local Municipality

**MPUMALANGA:** City of Mbombela; Ehlanzeni District Municipality; Steve Tshwete Local Municipality and Thaba Chweu Local Municipality



## ***Aim of Public Procurement in SA***

- ***Modernize*** the state procurement system to be fair, equitable, transparent, competitive and cost-effectiveness;
- Enable the efficient, economic, effective and transparent ***utilization of financial and other resources***, including state assets, for improved and sustainable service delivery; and
- Promote, support and enforce the ***transparent and effective management*** of state procurement.
- Address ***cross-cutting themes*** including governance, achievement of policy goals, value for money, efficiency and effectiveness, ease of doing business with government, ICT, innovation, project delivery, sustainable procurement and procurement performance management.



**USAID**  
FROM THE AMERICAN PEOPLE



British  
High Commission  
Pretoria



Implemented by:  
**giz**  
Deutsche Gesellschaft  
für Internationale  
Zusammenarbeit (GIZ) GmbH

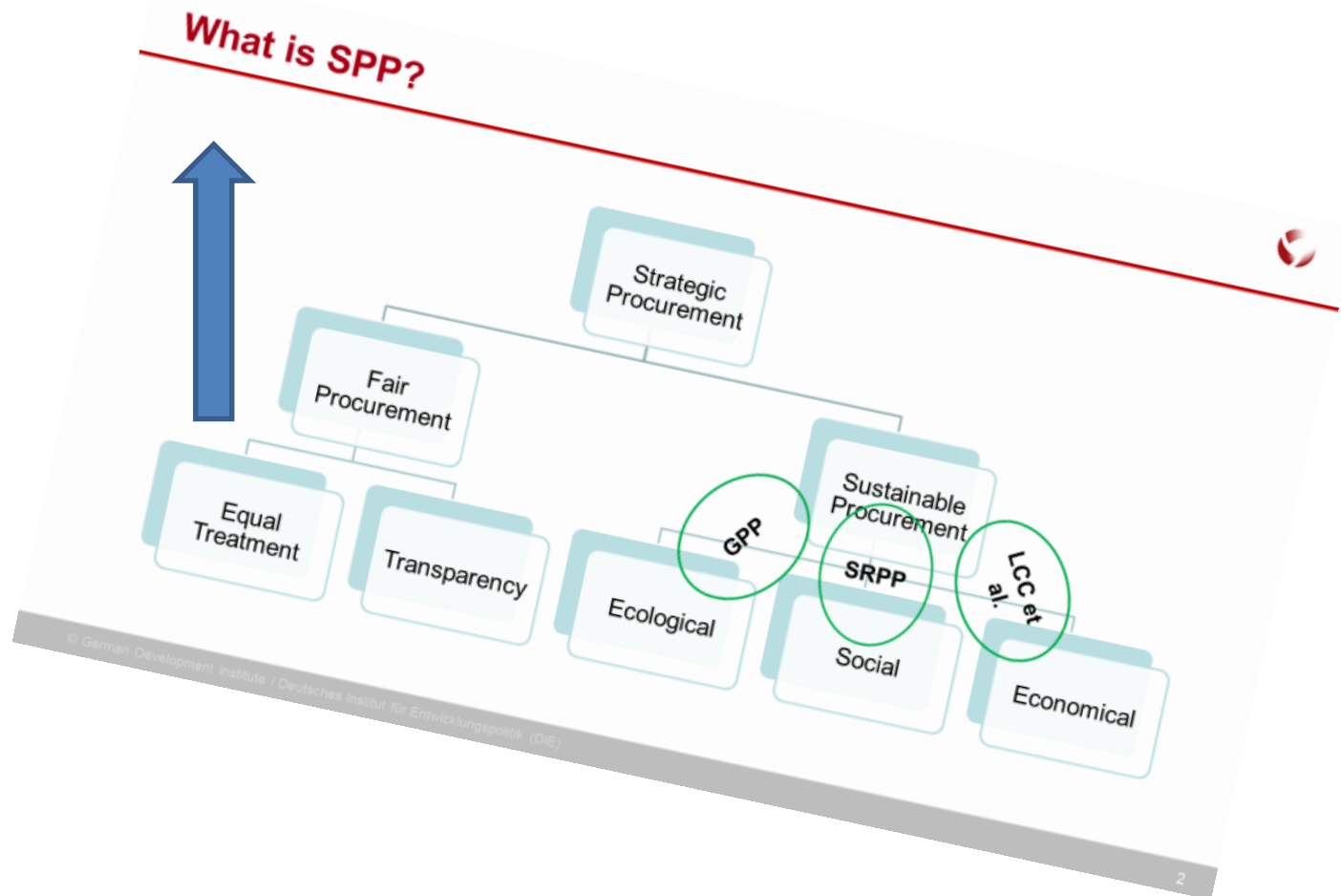
SPP

## ***Public Procurement Initiatives by GIZ (SA)***

- Conducted a public procurement **review and implementation analysis** in all GSP II partner municipalities.
- An international consultancy team to provide tailor-made technical capacity building support in public procurement. This will provide municipalities with the **necessary skills and organisational set-up** to introduce a modern and standardised procurement system.
- Support research on the **optimization framework** on organisational arrangements for PP units in Government, esp. Municipalities, e.g. attendance of DIE conferencing on Sustainable public procurement x 2
- Support Contract Management
- Support to the Public Procurement Bill (anticipated to be enacted by April 2020)
- Supporting a PP Council towards professionalization



## Where are we with regards to SPP? *Public Procurement Initiatives by GIZ (SA)*





## ***Current Scope of Public procurement requirements in SA***

- The determination of a value chain in alignment with the OCPO's modernization concept including e-procurement, business intelligence and the professionalism of PP practitioners. The value chain must be aligned to the latest legislation governing South African public procurement;
- A guideline to review the PP value chain in alignment with the modernization concept and analytical procurement data;
- Development a scientific tool for assessment of the governance, operations, oversight and monitoring of PP in municipalities;
- An assessment and an analysis of gaps with recommendations for improvement;
- Insights and feedback on findings and recommendations for sustainable public procurement.

**PUBLIC PROCUREMENT  
FOR  
SERVICE DELIVERY**  
DRIVING AUTOMATION  
**A VALUE CHAIN**

*Strategic Procurement*  
*e-Procurement for business intelligence*

SERVICE  
DELIVERY

SERVICE  
DELIVERY

SERVICE  
DELIVERY

SERVICE  
DELIVERY

OVERSIGHT

Consequence Management

Complaints and Dispute (Review & Remedy system)

PROCESS

Contract Management

Acquisition, Logistics and Disposal

Bid Specification, Evaluation & Adjudication Committees

Preferential Procurement

Strategy for local supply

Commodity & Category specialization

Demand Management

Procurement Plan

Budgeting/ SDBIP

Planning APP/IDP

Public Participation on  
Procurement Planning

Political Vision

Open  
Contracting  
Principles  
Apply

- Municipal PP Policy Amendments;
- PP Process mapping including e-procurement;
- Enhance oversight mechanisms

Political and Administrative Oversight, Leadership & Accountability



Central Supplier Database



eTender Publications



Government  
**COMMERCE**

# PUBLIC PROCUREMENT SYSTEM

## TECHNICAL COMPETENCY STATEMENTS

INSTITUTIONALISATION	DEMAND MANAGEMENT	ACQUISITION MANAGEMENT	LOGISTICS & INVENTORY MANAGEMENT	DISPOSAL MANAGEMENT
<b>LEGISLATIVE ENVIRONMENT</b>	17. Needs analysis	32. Compilation of a list of prospective service providers	44. Receiving of goods	63. Preparation for disposal
1. Legislative Regulatory Framework	18. Confirmation of funding	33. Analysis of procurement requests	45. Returning of goods	64. Disposal process
2. Departmental Policies and procedures	19. Specification Compilation	34. Acquisition	46. Goods distribution	
<b>SUPPLY CHAIN STRATEGY</b>	20. Supplier database	35. Negotiation with suppliers	47. Warehouse management	
3. Planning and strategic SCM alignment and integration	21. Annual Procurement Plan	<b>CONTRACT MANAGEMENT</b>	48. Stock-taking	<b>RISK MANAGEMENT &amp; SCM PERFORMANCE</b>
4. Demand planning and forecasting	<b>STRATEGIC SOURCING</b>	36. Contract initiation	49. Matching documentation	65. Risk management on a case-by-case basis
5. Global supply chain	22. Analysis of the supply chain environment	37. Contract Administration	50. Preparation of documentation for payment/accounts payable	66. Anti-fraud and corruption
<b>INSTITUTIONALISATION</b>	23. Total cost of ownership	38. Management of contract performance	<b>MOVABLE ASSET MANAGEMENT</b>	67. SCM abuse mechanism
6. Establishment of the SCM system	24. Conduct a market analysis	39. Managing and resolving disputes with suppliers	51. Management of movable assets strategy	68. SCM performance and reporting
7. SCM Governance	25. Analyse products and services required	40. Supplier performance management	52. Internal transfer	69. Optimal system utilisation
8. SCM committee system	26. Conduct a spend analysis	<b>LOGISTICS &amp; INVENTORY MANAGEMENT</b>	53. External transfer	70. Safeguarding SCM information
9. SCM secretariat and support services	27. Supply base analysis	41. Logistics and Inventory management system	54. Physical verification	<b>NEED TCD's for:</b>
10. Individual capacity development in the SCM system	28. Sourcing segmentation	42. Requisition of goods and services	55. Disposal	• <i>Infrastructure and construction</i>
11. SCM advocacy and internal stakeholder relationship management	29. Supplier classification and positioning	43. Placing of orders	56. Maintenance	• <i>Immovable assets</i>
12. Sustainability, social and environmental factors in the SCM system	30. Category and portfolio management		57. Leasing	• <i>PPP's</i>
13. Process ownership and management in the SCM system	<b>ACQUISITION MANAGEMENT</b>		58. Safeguarding	
14. SCM master data management	28. Compilation of bid documents		59. Thefts and losses	
15. Risk management and internal controls in the SCM system	29. Advertisements and briefing sessions		60. System maintenance	
16. Technology in the SCM system	30. Receipt and opening of bids		61. Reconciliation	
	31. Evaluation and adjudication of bids		62. Reporting	

A. Provision in legislation	■	13.7%
B. How to bring mindset changes	■	15.7%
C. Impact on of sustainability on environment & people	■	7.8%
D. SME / economic sustainability impact and strategy	■	5.9%
E. E-processes, digitalization & relation to sustainability	■	7.8%
F. Impact on service delivery	■	7.8%
G. SME / economic sustainability development		2.0%
H. From policy to practice, how to implement it	■	5.9%
I. Readiness and organizational changes	■	11.8%
J. How to focus away from cheap suppliers		2.0%
K. How to integrate Innovation		2.0%
L. How to monitor sustainability	■	9.8%
M. Balance cost – benefit - budget	■	7.8%



N=51

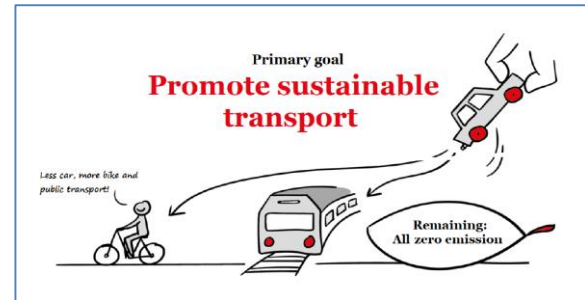
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# A recent learning Journey in Germany and Netherlands

SPP

## SDG 11 and Sustainable Public Procurement



## Social Return on Investment

Social Buy



**Municipality of Enschede**  
Sustainability in practice: Transportation as a sustainable service and Social Return on Investment



# A recent learning journey to Germany and Netherlands

## weed

### What are the barriers?

- SRPP regulations are not binding
- lack of knowledge
- legal uncertainty

## weed

### public buyers: mind set change?

- history public procurement regulations regarding criteria and verification (regulations defined unambiguously)
- reasons: training on human resources; training on human resources; training on human resources
- bidder information
- support by superior
- support and encouragement
- belief in impact (bidder communication)
- belief in bidding market (bidder communication)

22.10.2019 | Anneke Evermann, WEED e.V.

22.10.2019 | Anneke Evermann, WEED e.V.

Seite 12

## Competence Centre for Sustainable Procurement

### What we offer

- Network
- Hotline
- Informationen
- Trainings
- Support
- Website

### Our target groups

requisitioners and buyers on the level of the  
consideration  
states  
Municipalities



### Our job

- Support
  - Promote
  - Stimulate
- SUSTAINABLE PROCUREMENT

### Our basis

The Programme of Sustainability Measures  
"Translating Sustainability Into Concrete Administrative Actions"

### Our team

6  
members of staff



KOMPETENZSTELLE  
für nachhaltige Beschaffung



**Competence Centre for SPP**  
Government agencies giving advice on sustainable procurement



SPP



**Thank you for the opportunity to present at the DIE  
conference on Sustainable Public Procurement**



# Thank you!



*Participants of MUPASS Dialogue Forum ©DIE*

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